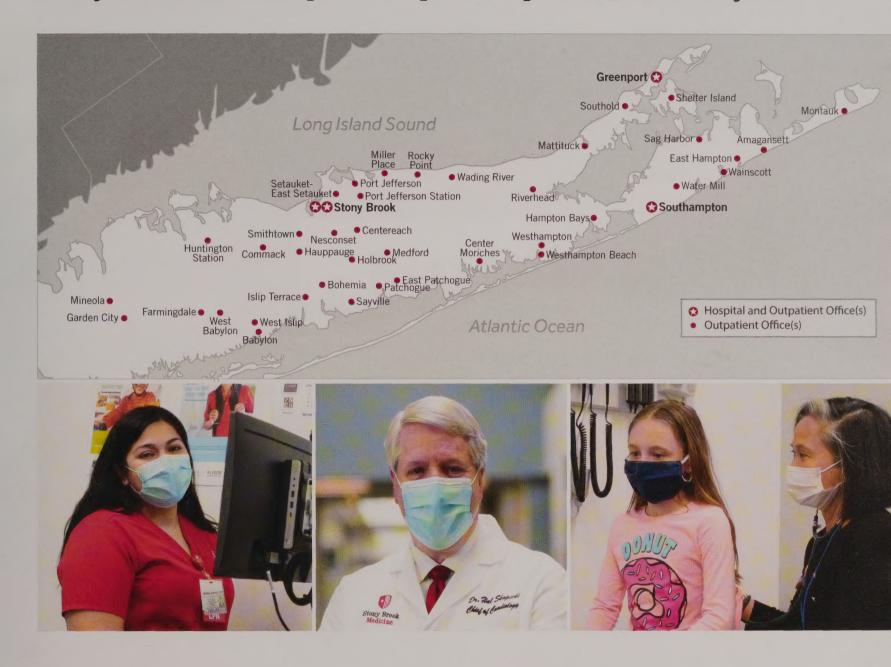




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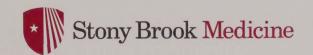


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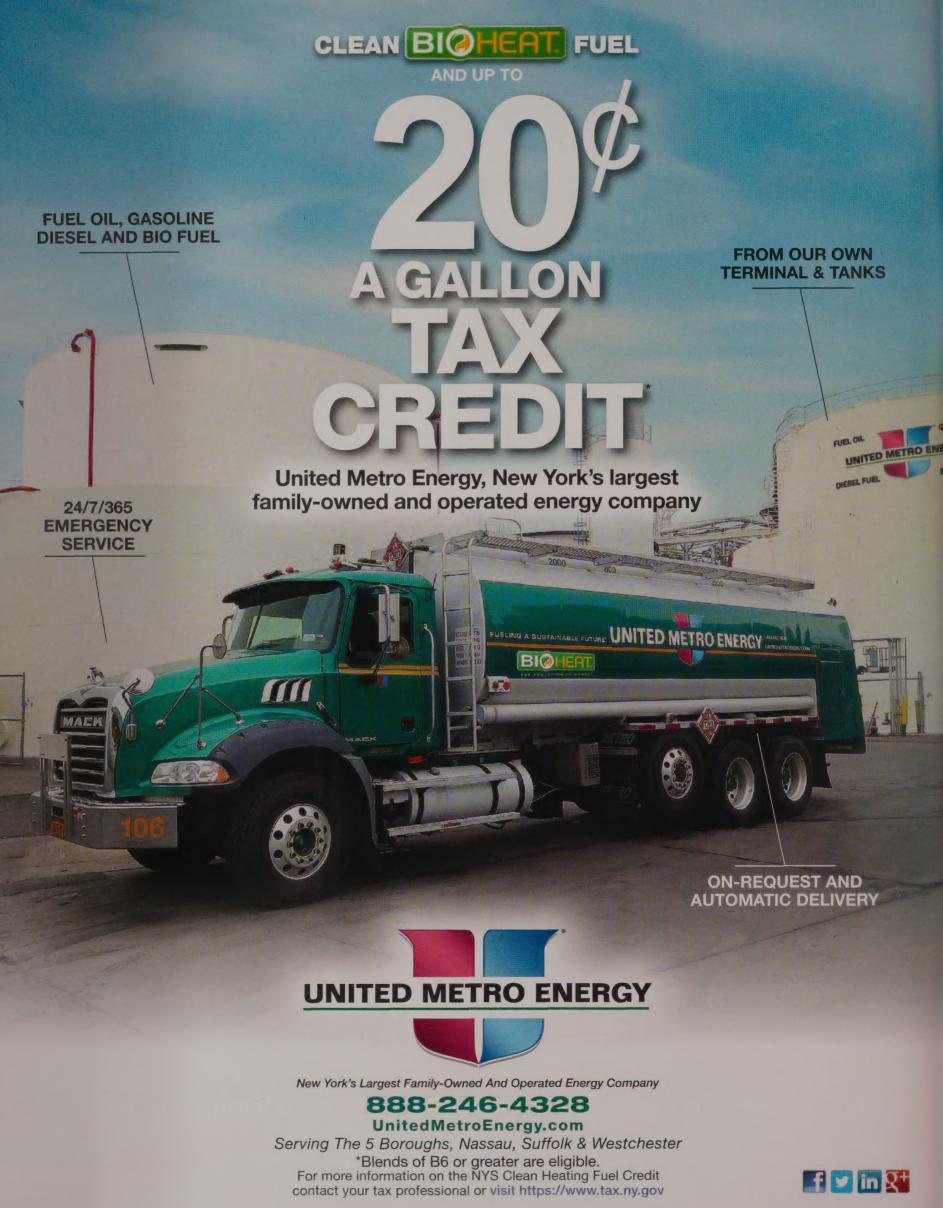
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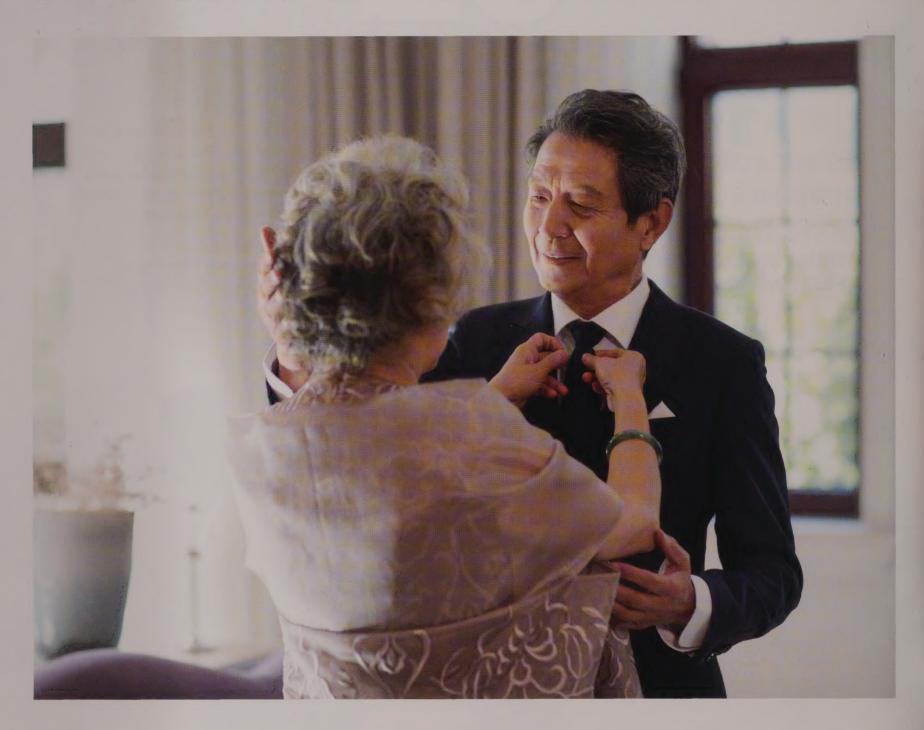
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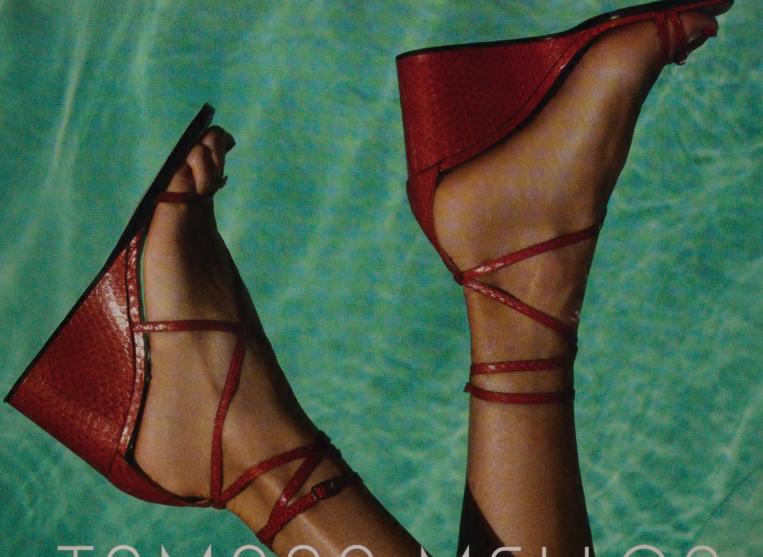








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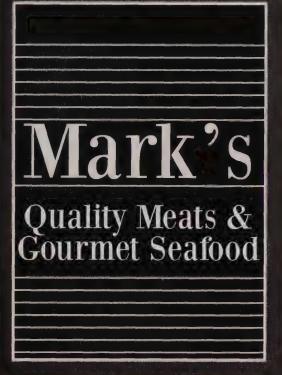
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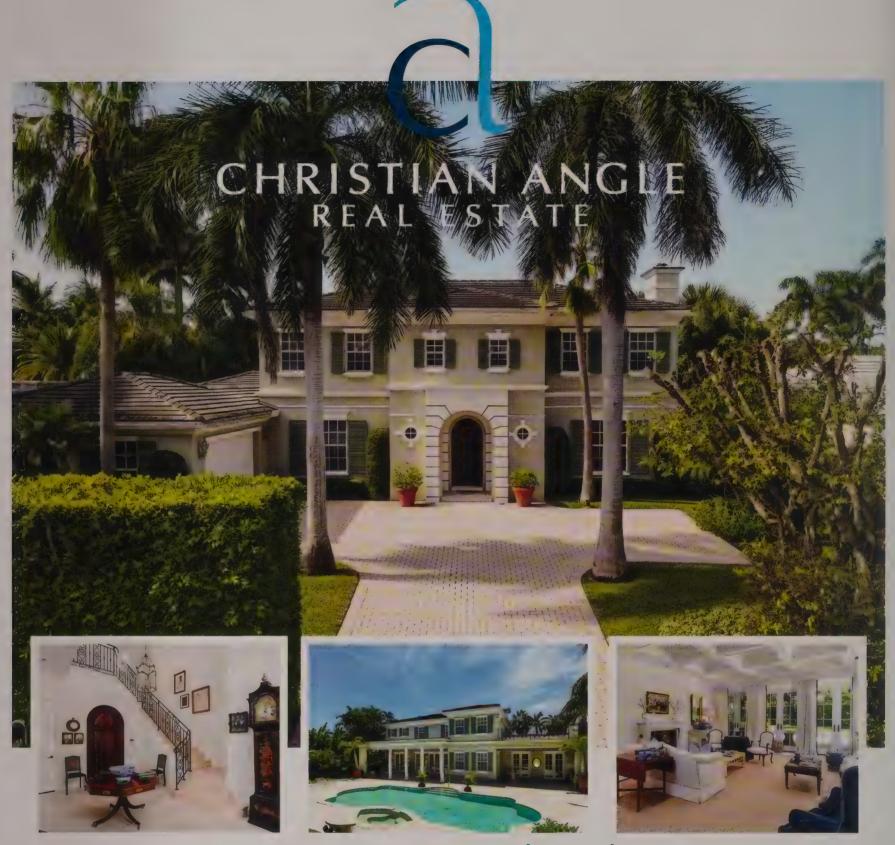


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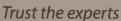
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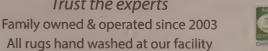
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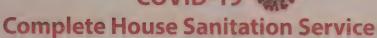




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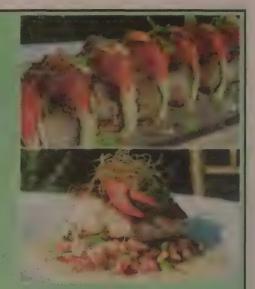


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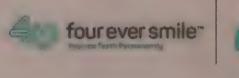


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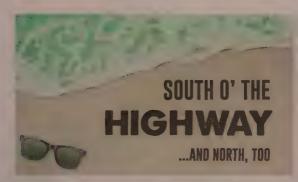


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JERRY SEINFELD

East Hampton's **Jerry Seinfeld** spoke out against claims that New York City is "dead forever." In an essay published by *The New York Times*, Seinfeld says that New York City is by no means dead, and won't be, thanks to "real, tough New Yorkers." The comedian adds, "Real, live, inspiring human energy exists when we coagulate together in crazy places like New York City."

Netflix has announced that a series of films based on **R.L. Stine**'s Fear Street will be released next year. Sag Harbor's Stine, known for his Goosebumps series of children's horror books, wrote the Fear Street books for slightly older middle and high school-aged readers. They take place in a small town called Shadyside and feature teen-oriented horror tales. The three Fear Street films are actually already completed and are directed by **Leigh Janiak**. Netflix plans to release each of them a month apart as part of a planned "Summer of Fear" event in 2021.

Pharrell Williams' new video, "Entrepreneur," (ft. East Hampton's Jay-Z), features East Hamptonite Robert Hartwell in a significant role. Hartwell, who grew up in East Hampton and is now a Broadway actor, recently made headlines when he purchased a house in Massachusetts that was built in the 1800s by slaves. The house was being sold for \$400,000, cash only, and the seller reportedly assumed Hartwell would not be able to afford it. "Entrepreneur" showcases Black people who have helped their communities,

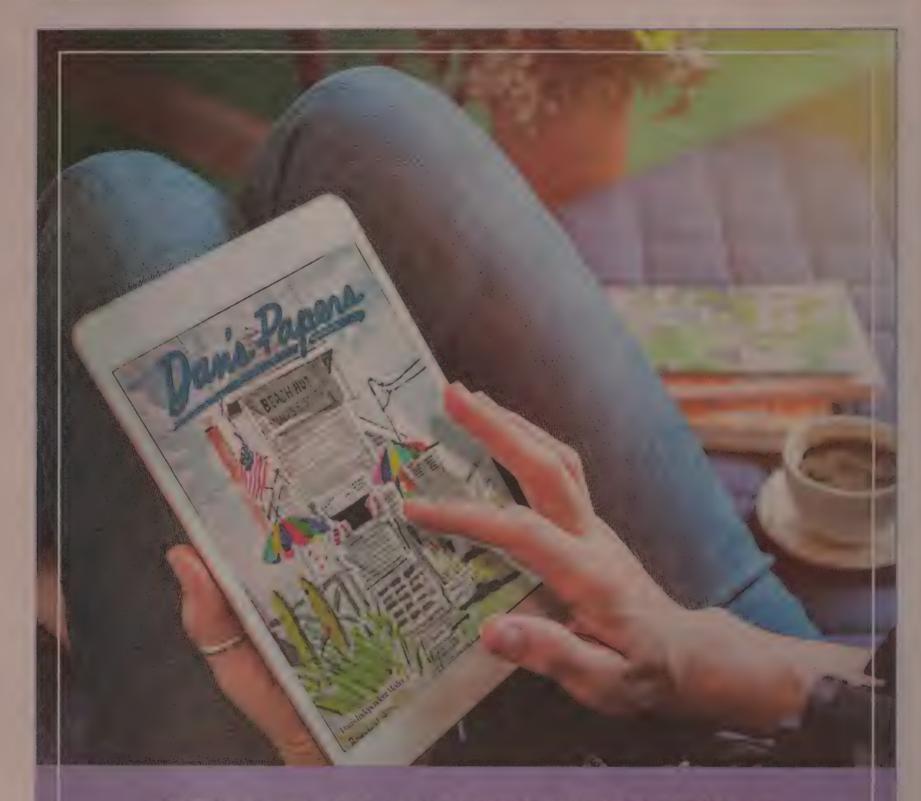


ROBERT HARTWELL

made a difference, built business empires and more. Williams released the video just after midnight on August 21 on Twitter with the message, "Thank you to Jay (@S_C_), and to every Black queen, king and entrepreneur who made this all happen! This is for you...and your Black vision of the future. Special thank you to the director @CALMATIC for creating such a beautiful video."







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CONTINUED FROM PAGE 17

East Hampton director Steven Spielberg, along with writer Tony Kushner, have written in several Black characters for the upcoming film adaptation of West Side Story. The musical, which takes place in 1957 Manhattan, is a tale of racial tension between two gangs, the white Jets and Puerto Rican Sharks. The original Broadway production and first film adaptation did not include Black characters. The recent Broadway revival featured colorblind casting, but the film will be the first time Black people play a part in the story. Speaking to ET Canada, actor Curtiss Cook said, "West Side Story was one of those musicals that I never really could be a part of, unless there weren't enough Latin folks, they would probably cast me as a smaller role." When Cook was originally approached with a role in West Side Story, he assumed it would be as one of the minor characters, such as Officer Krupke, but was impressed and moved to find that he would be playing new character Abe. "How they incorporate Abe into the storyline, it makes so much sense. I'm really dumbfounded sometimes



STEVEN SPIELBERG

when I think about it. Like, I can't believe I'm talking about being in *West Side Story*." *West Side Story* is set for wide release December 18,

but could be delayed (like many other films this year) due to COVID.



Bridgehampton director Joe Mantello's latest project, The Boys in the Band, will hit Netflix September 30. The Boys in the Band is based on the iconic 1968 play by the late playwright Mart Crowley. Considered a seminal work of LGBT theater and writing, The Boys in the Band tells the story of a group of gay men in Manhattan whose lives are thrown into turmoil and chaos over the course of a birthday party. It was adapted into a 1970 film, and enjoyed a highly successful Broadway revival in 2018, directed by Mantello. Netflix's adaptation stars much of the same cast from the lauded revival, including Matt Bomer, Jim Parsons, Zachary Quinto, Tuc Watkins, Charlie Carver, Andrew Rannells, Robin de Jesús and Brian Hutchison. The movie is produced by Ryan Murphy as part of his deal with Netflix, which so far has included the comedy The Politician (starring Amagansett's Gwyneth Paltrow), limited series Hollywood and the upcoming Ratched, starring Sarah Paulson.



Water Mill's **Jennifer Lopez** has introduced a new short film on her Instagram, *Draw With Me*. The film shows the experience of a young trans person coming out to their family.

Read more South O' the Highway at DansPapers.com.



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» Top Stories of the Week from IndyEastEnd.com



EAST HAMPTON TOWN POLICE SEARCHED TUESDAY AFTERNOON FOR THE MISSING SWIMMER TWO HOURS AFTER HE WENT MISSING

Second Drowning This Summer

BY TAYLOR K. VECSEY

Aswimmer went missing in rough surf off Napeague last week, making his the second drowning in the Town of East Hampton in less than a month. Both men, who happened to be from Brooklyn, were swimming in unprotected waters.

On August 18, 23-year-old Byron Dong Ha Kim was swimming with friends in front of the Windward Shores Ocean Resort, when he reportedly got dragged out by a rip current and soon disappeared under the water. One of his friends also got caught in the rip. He was pulled out of the water unconscious and quickly revived.

An immediate, extensive search was conducted, but Kim's body was not found for two days, not far from where he was last seen.

The National Weather Service issued a warning about dangerous rip currents just minutes after Kim went missing, though the timing would not have likely mattered as Kim and his friends were swimming at a beach with no lifeguard.

On the evening of July 20, a 42-year-old drowned in Montauk's Fort Pond, after he entered the water from a row boat and disappeared under the water. While it was unclear what caused him to drown, he was also swimming in an

unprotected body of water, something lifeguards always stress swimmers should never do.

Meanwhile, others also found themselves in trouble on the water recently. A man who went down to Orient Point to surf cast in the middle of the night, got carried out into Plum Gut by big waves that crashed on shore. Luckily, he was able to use his cellphone to call for help from the water and rescuers were able to find him.

Several other water rescues took place between Hampton Bays and Greenport, as well.

For more on these stories, search "water rescue" on IndyEastEnd.com.



ABOUT 200 BOATS TOOK PART IN THE PRO-TRUMP, PRO-LAW ENFORCEMENT PARADE SUNDAY

Boat Parade in Support of Trump, Police Sets Sail in Shinnecock Bay

BY TAYLOR K. VECSEY

B oaters hit the water on Sunday, August 23 for a parade on Shinnecock Bay in support of President Donald Trump and police.

Parade-goers estimated about 200 boats took part in the maritime rally, quietly organized and shared amongst pro-Trump and pro-law enforcement East Enders.

The nautical gathering comes just two weeks after a TrumpStock parade was held in East End waters on Friday, August 7. The flotilla ended with a tie-up in Montauk's Fort Pond Bay, which was attended by the president's son Donald Trump Jr. and his girlfriend Kimberly Guilfoyle. That parade was held one day before the president attended two campaign fundraisers on

the South Fork.

The weather was beautiful for an afternoon on the water, as a sea of boats displaying Trump and law enforcement flags gathered just north of the east cut around 3 p.m. They traveled in formation, passing Oakland's Marina towards the Ponquogue Bridge and circling Warner's Island, then repeated the loop, and dispersed.

A group of supporters gathered on the Ponquogue Bridge to watch the boats.

Southampton Town police bay constables, Coast Guard Station Shinnecock, the Suffolk County Sheriff's office and other law enforcement boats stood by for the parade. Lieutenant Sue Ralph reported there were no issues at sea.

Dan's Independent News Service

» Read More at IndyEastEnd.com

75 Main's Liquor License Suspended

BY TAYLOR K. VECSEY

After several incidents of coronavirus-related health violations at 75 Main, the Southampton Village restaurant and bar was stripped of its license August 23.

75 Main was among 14 bars and restaurants to have its liquor license suspended during enforcement efforts where "egregious violations of pandemic-related executive orders" were found, Governor Andrew Cuomo announced Monday, August 25. The popular, longtime business in the heart of the village is the only East End restaurant to have its license suspended amid the COVID-19 pandemic.

The restaurant, which the Governor's office called "a repeat offender," was hit with a slew of charges, as investigators found "serious health hazards." A bartender also allegedly sold alcohol to an underage person working with the State Liquor Authority. SLA investigators and police said there were lines where patrons were ignoring social distancing and not wearing masks and instances of bartenders and servers not wearing masks.

The state's multi-agency task force, led by the State police and State Liquor Authority, conducted 3,964 compliance checks, documenting violations at 34 establishments statewide. Businesses found in violation of COVID-19

Arsenal of Firearms Seized in East Hampton Raid

BY TAYLOR K. VECSEY

A57-year-old East Hampton man had an arsenal of weapons inside his house, including six assault weapons and a loaded .25-caliber handgun, according to East Hampton Town police.

Detectives found 17 firearms when they executed a search warrant at Christopher R. Fausett's house at 21 Wireless Road on the morning of Friday, August 21. Police had received a confidential tip and launched an investigation that led them to obtain a search warrant, according to Detective Sgt. Dan Toia.



POLICE EXECUTED A SEARCH WARRANT AT CHRISTOPHER R. FAUSETT'S HOME ON WIRELESS ROAD, WHERE THEY FOUND 17 WEAPONS, SIX OF WHICH WERE ILLEGAL, POLICE SAID.

Fausett was not at home at the time, but police detained him during a traffic stop in the village, while the search began at the house at 7:50 a.m. The search at the house, owned by his mother, was extensive and took several hours. Police uncovered six guns that are classified as assault weapon, mostly semi-automatic rifles that are capable of accepting detachable magazines and pistol grips, Toia said. They said they were found in a second-floor bathroom. The pistol was reportedly in a closet.

Fausett also allegedly possessed five shotguns and five rifles in the house, which are legal. There was also a significant amount of ammunition in the house, Toia said.

Other items taken from the house include chuck sticks and a billy club, an expandable baton carried by police. Both are illegal to possess.

Fausett was charged with eight felony gun possession charges and two misdemeanor weapons charges. The top count, criminal possession of a weapon in the second degree, was levied because the defendant is in possession of five or more weapons. Additional charges are possible. He was released after posting \$1,000 of the \$10,000 bond set at his arraignment before East Hampton Town Justice Steven Tekulsky on Saturday, August 22.

With reporting by T.E. McMorrow



A FIRE DANCER PERFORMED AT 75 MAIN ON JUNE 27.

regulations face fines up to \$10,000 per violation, but the SLA has the ability to immediately suspend liquor licenses for the most egregious violators.

Cuomo said "too many bars and restaurants are still flouting rules in place to stop the spread and local governments need to step up—so we've beefed up enforcement with the state police and liquor authority to hold bad actors accountable."

"75 Main has a zero-tolerance policy for any violations of social distancing, mask requirements, or serving alcohol to anyone under the age of 21," Lauren DeFranco, a spokesperson for the restaurant said. "We have terminated the personnel involved. We are working together with the State of New York to rectify this matter and have no greater priority than providing a safe environment for our patrons."

The Conversation

Check out what IndyEastEnd's readers have to say on social media about what's happening in our community.

Live Music at the Talkhouse Silenced

"So very frustrated that the Chainsmokers could do a concert and now local places can't!" —Sara Bertha, Facebook

"I'm most concerned that great venues like this could close down permanently." —Alan Wikler, Facebook

Zeldin to Deliver Address at Republican National Convention "Way to go, Lee!" —Joan DiPaola Tutt, Facebook

"Another reason not to watch." -Margaret King, Facebook

75 Main's Liquor License Suspended

"This place has been "asking for it". Learn a lesson!" —L Brook Spencer, Facebook

Boat Parade in Support of Trump, Police Set Sail in Shinnecock Bay "What a beautiful sight wish I was in the lead boat!" —Ron Remkus, Facebook

Orient Firefighters Rescue Man Swept into Plum Gut

"That current in Plum Gut is notoriously strong. He's very lucky he had his phone with him." —Tamara Masem, Facebook

Worker Nearly Dies in Jamesport

"Great job by Riverhead PD and Riverhead Ambulance" —Ted Pharaoh, Facebook

Kids Organize 'Paddle Out in Solidarity' on Napeague Tuesday "GREAT JOB, KIDS!" —Elisabeth Karinina,

INSTAGRAM: Marine life at its finest. Video by @timt_eh
"So cool!" —@thepikebh



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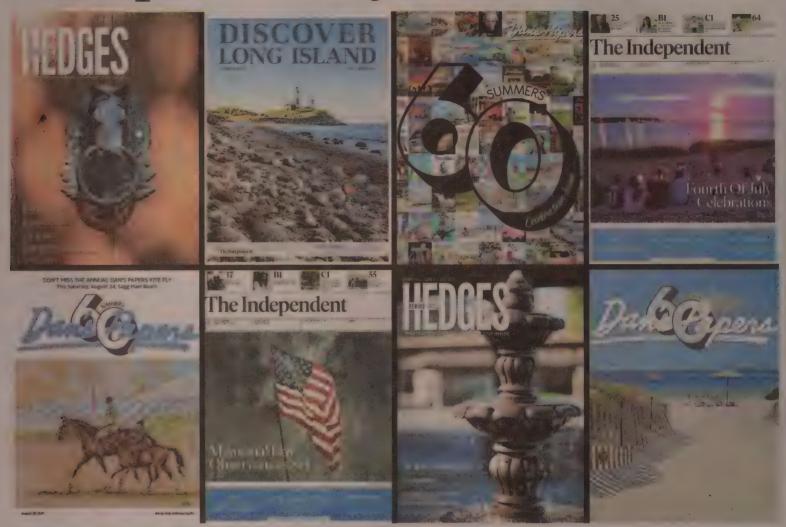
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Dan's Independent Media Teams Win Top Honors from NYPA



THE WINNING COVERS OF THE 2019 NYPA BETTER NEWSPAPER CONTEST

And the winners are... The New York Press Association (NYPA) took a virtual approach to announcing the winners of the 2019 NYPA Better Newspaper Contest (BNC) this year on August 21, and Dan's Independent Media (DIM) now proudly invites you to raise a virtual glass with us.

The Independent was crowned Newspaper of the Year and claimed the Stuart C. Dorman Award for Editorial Excellence, and for the fourth time in five years, Dan's Papers took home the top advertising prize, the John J. Evans Award for Advertising Excellence.

Both *The Independent* and *Dan's Papers* made the Top Five Single Flag Newspapers list for most contest points earned in 2019, a testament to the combined strength that was envisioned when *Dan's Papers* and *The Independent* merged this past June to form Dan's Independent Media.

"The power of trusted, expertly reported local news and engaging editorial about what matters to the East End, advertising excellence in print and digital, and a dedication to creating products and platforms that provide unique experiences for readers and opportunities for advertisers was exactly what we had in mind when we merged to form Dan's Independent Media, and remains what we will continue to strive for every day," says DIM President Eric Feil. "We are thrilled and humbled for this recognition, and of course are always proud of the incredible work our teams produce."

The Independent was also honored with the Past Presidents' Award for General Excellence, Thomas G. Butson Award for In-Depth Reporting and Richard L. Stein Award for Overall Design Excellence. Judges praised the "incredible, well-sourced reporting, compelling writing and beautiful photography," even calling it the "best all-around photography entry."

"A very special thank you to the entire team of professionals that earned us these top awards from the New York Press Association," says DIM Chief Operating Officer and founder of *The Independent Jim Mackin*. "It certainly is a career-capping moment for me that will last a lifetime."

The Indy team swept the competition in numerous categories for editorial coverage, news reporting and photography—including Best Coverage of Crime/Police/Courts, Best Picture Story and Best Spot News Coverage—earning an impressive total of 28 awards and two honorable mentions. IndyEastEnd.com earned awards for Best News Site, Best Online News Project/Presentation, Best Online Dynamic and Best Use of Video.

Behind the Hedges took first place for Best Real Estate/Home Section, inspiring the judges to rave, "Wow, Wow, WOW!!! Outstanding publication from cover to cover, and every single page in-between. Incredible 'over the top' photography, spectacular advertisements, wonderful and interesting features—this masterpiece went straight to the top." Dan's Papers also picked up awards for Best Online Static Ad, Best Conquested Target Email and an award that was six decades in the making

The Dan's Papers 60 Summers Celebration Issue took home the first place award for Best Innovative Ad Project, with judges praising the ambitious take on the traditional milestone anniversary tab. "The long-range planning and thoughtfulness for audience interest are apparent," one judge notes. "The writing rich and creative yet sprinkled generously with humor. Tantalizing bits about hoax stories, brushes with fame, covers featuring acclaimed artists, cartoons and a once-in-an-80-year-so-far-lifetime interview with the founder are eyeball magnets."

As always, the entire East End earned well-deserved kudos, and our congratulations go out to our colleagues at The Express Newspaper Group, Times/Review Newspapers and *The East Hampton Star* for the honors they received.

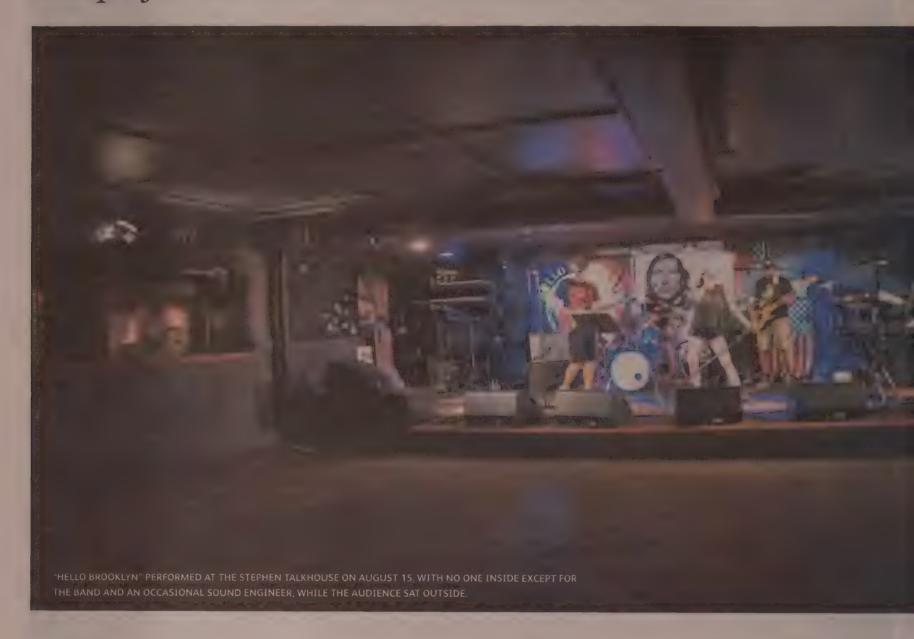
Here's to NYPA and the judges and all their time and effort, to the teams at all the newspapers and media companies who are facing these challenging times with dedication, innovation and a genuine caring for the communities they serve, and to bright days ahead for us all. Cheers!



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MUSIC SILENCED AT THE TALKHOUSE

Live performances take a hit on the East End BYT. E. McMORROW



he efforts of the owners and management team at the Stephen Talkhouse in Amagansett to create a safe venue for local musicians to entertain and get paid for their artistry during the COVID-19 pandemic has been put on hold by the New York State Liquor Authority. Last week, the SLA put into place a series of guidelines that specifically prohibit establishments from hiring musicians for anything other than incidental background music.

"We had to cancel all the shows," Peter Honerkamp, the head of the family-owned business, says. The SLA action seemingly came out of the blue, he said.

He and his team had transformed the iconic Talkhouse to conform with the reality of living through a pandemic, while still providing musical entertainment, but now even that has been quashed.

Nancy Atlas, a local musician who heads her own band, The Nancy Atlas Project, had come up with the concept. Instead of crowding people indoors to hear live music, the exterior of one of the few businesses in the Town of East Hampton that the zoning code recognizes as a night club was transformed into a seating area.

Customers would reserve tables in advance to listen to music. The tables were all socially-distanced. Around the tables were screens. "We invested and put these screens up, providing really good visual and audio so that you can go out and have some fun with your friends," he

While the patrons were seated outside, the band would set up inside the establishment. Customers were not allowed inside, except to use the bathroom, and then only one at time.

They started scheduling groups a few weeks ago. The cover charge went to the band, Honerkamp says. They had the fire marshal as well as inspectors from the SLA who approved the layout.

We have a very limited window here when we can actually play," Atlas says. "This was the only solution."

It all seemed to be working well, until the SLA posted the new guidelines earlier on or about August 18 on a Q&A page on the agency's website. "It is a statewide thing. I just don't know. It came out of nowhere," says Honerkamp. "It came up on the State Liquor Authority website and every band started calling me. I called my attorney. He said, 'Peter, you have to pull the plug."

Honerkamp had lined up a busy fall schedule that included some big names. But, the plug has now been pulled on these plans.

Atlas says that the state is using a cookie-cutter approach, not taking into account efforts made by establishments to ensure safety for the audience, and for members of the band. She believes that a few establishments that are bad actors across the state have ruined it for all musicians. "Musicians are being forced to leave New York."

Mike Mazzaracho is a member of the Talkhouse team as the sound engineer for the club. It has been a bleak year for musicians across the state. "I feel completely violated with my right to work and to support my family," he says. He plays with a band called Boga Sugar. "I have not had one gig.'

Honerkamp blames states around the country, like Florida, Texas and Arizona that did not follow New York State's example, and forced an opening of bars and restaurants too soon, as well as an administration



I feel completely violated with my right to work and to support my family.

I have not had one gig.

that seemed to be operating under the belief that the virus was going to disappear one day. "They screwed the whole country. We are going to hit 200,000 Americans dead in September," he says.

The only live music permitted currently by the SLA is incidental music. The form of music cannot be, in and of itself, a draw to attract patrons.

. "Additionally," the guidelines read, "please note that only incidental music is permissible at this time. This means that advertised and/or ticketed shows are not permissible. Music should be incidental to the dining experience and not the draw itself."

It is not the only form of entertainment barred by the SLA. Standup comedy clubs are barred from booking acts and karaoke is banned from bars. Customers dancing is banned, as are typical games played in bars like pool and darts.

"Patrons should be standing only for necessary reasons such as use of restrooms, entering, and exiting," the guidelines state.

When it was pointed put that the language banning ticketed performances includes the words, "at this time," offering a ray of hope that the rules could change, Honerkamp responds with a rhetorical shrug. "Who knows?"

The only true hope, he believes, for a return to normalcy, is the development and distribution across the nation of a safe and effective vaccine

While live music is banned from establishments in New York State like Talkhouse, no matter what safety measures the owners have taken, drive-in concerts are permitted by the state. The SLA only has a say over what happens at businesses with a liquor license.

Just this week, Governor Andrew Cuomo praised the organizers of the Westhampton Beach Performing Arts Center's drive-in concert staged last weekend as part of its Beachstock series, on the Great Lawn, featuring Square Feeet, who performed Beatles songs. "All health ordinances were complied with," the governor said about that event.

Cuomo's administration sang quite a different tune last month following a drive-in benefit concert featuring the Chainsmokers in Southampton Town. That concert became controversial after a video of a large group of fans that had congregated by the stage went viral. Cuomo called what had happened at the concert "a gross violation of common sense," blasting both the organizers and Southampton Town officials.

The Talkhouse will continue serving drinks and food, but the live music that has been the heartbeat of the place for so many years will not return, at least in the foreseeable future.

However, Ruby Honerkamp, Peter's daughter, says that the family was going to "pivot" to find new ways to serve the community. The Talkhouse is one of the few establishments that provides entertainment year-round in the Town of East Hampton.

This Saturday, August 29, Ruby says, several local women, all either artists, arts and crafts makers, or entrepreneurs will be setting up booths in an outdoor patio area from 2 to 6 p.m. She is looking forward to getting feedback from patrons as to what they want to see at the Talkhouse.

Until live music is allowed by the SLA to return, Ruby said, the family is seeking ways to keep their decades-long connection with the community active and vibrant.

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Cardboard Fans

The 7th Inning Stretch, Steven Matz, Rudy Giuliani & the Houston Asterisks



BY DAN RATTINER

Ilove watching Major League Baseball games on television, but because I also have another life, I confine my love to watching one game a week. I have accomplished this during the last five years by rooting for a particular ball player, a pitcher, named Steven Matz. He pitches for the Mets about every five days, which I find out in advance because the managers post the names of the pitchers a day or two before the actual game.

The reason I chose Steven Matz is that he is an eastern Long Island boy, the only one from these parts playing in the majors today, one who people had hoped would be a big star. The East End has not produced a big baseball star since Carl Yastrzemski, the son of a Bridgehampton potato farmer who won the Triple Crown in 1967. Best batting average, most home runs and most runs batted in all at the same time.

Matz, in his rookie year five years ago, looked as if he might be the successor to Yaz. Matz has a wicked curve, a fine slider and a sinker he seems to be able to place precisely where he wants it. Matz missed being Rookie of the Year that first year because he came late to the season. And his second year was as good as his first. In the last few years, however, he's struggled. Things go wrong and he loses focus to worry about them. Indeed, as the commentators pointed out after last year, 30 batters hit home runs off him in his 27 starts in 2019, almost a league record. Groan.

I did think that this year, with the empty stadiums, it might be better for him. With nobody there, it might feel more like an exhibition game, so there would be no crowd to get on him. But the home runs have kept coming.

Of course, the first game I watched this season was not a Mets game but the Opening Day game between the Yankees and the Washington Nationals. I wanted to see how TV would handle a game with nobody there. They did it very badly.

The cameras dwelt too often on the empty seats. There were no crowd noises, which we had been told would be piped in. It was spooky. (In later games there was canned applause, as in TV shows in the old days. And it helped.)

At one point in that season opener, after a home run by slugger Giancarlo Stanton bounced around in the empty left field seats, one of the announcers, the one who usually roves the stands interviewing people, wondered if it would be all right if he went out there and retrieved that ball. The cameramen obligingly showed it between two of the rows. Imagine. A souvenir home run hit by Giancarlo Stanton.

"Well, it would be all right with me," the lead announcer said. "I give you permission."

But a minute later, before the wandering announcer headed out into the wilderness of the stands, the announcer who gave the permission said, "Wait, I've just been informed we are not supposed to do that, so no, you can't go."

"Well, it was just a thought," the second announcer said.

The camera went back to CONTINUED ON PAGE 34



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Baseball (CONTINUED FROM PAGE 32)

show the lonely ball.

"I wonder who does pick up those balls," one of the announcers asked.

"I dunno," another replied.

After opening day, I went back to watching Matz pitch.

The announcers were enthusiastic about him. They said the coaches were enthusiastic about him. "His fastball is faster," one of the announcers said. "And his control is better."

And it was. Until the opposing batters began blasting home runs off him again. It was the same old, same old. Though in the dugout after the home run, there were not the same celebrations as in the year before. No high-fives for the man who had hit it. No body bumps. And of course, everybody in the dugout, including the manager, was wearing a mask.

And there were other changes from prior years. There was still arguing with the umpire allowed, but it had to take place at a proper social distance. There was to be no chewing tobacco, with its frequent spitting. Dugouts and bullpens were enlarged to try to keep at least a semblance of six-foot distancing. A wet rag would be allowed for a sweating pitcher, but it could not be where he could easily reach it on the mound. Of course, all members of each team would be tested for COVID-19 daily before a game. A COVID-positive would result in more testing and an appropriate postponement for the team involved.

As the season wore on, the TV coverage got better, with the cameras focusing more on the action and less on the lack of people in the stands. tThe background noise got better, too. Discreet cheering would rise up when something happened that deserved it, and in more boring moments, the cheering included canned urging on of the home team.

And more and more of the 40,000 or so seats began to be occupied by cardboard cutouts. As for the people in the cutouts—men, women, children, etc.—well, I don't know who the people on the cutouts were. Members of the team's family? Avid fans allowed to pay a fee to get their photograph on the cardboard as if they were there?

Once during a Mets game, a home run began bouncing around in the empty left field seats with the "crowd" roaring its approval, but the camera, focusing only for a moment on the lonely ball, shifted to something going on in the right field

It was a mascot. He is an eight-foot-high oversized and overweight replica of Big Bird from *Sesame Street*, complete with orange beak and yellow feathers, and he was using one of his wings to slap at a particular cardboard cutout. He'd hit it and it would fold backwards, then right itself, and he'd hit it again.

"There's one of the fans taking a beating," one of the announcers said.

"Who is it?"

"Dunno."

It looked very much like Rudy Giuliani.

There have been other incidents. I've read that many fans are frustrated they can't go out to the ballpark to boo the Houston Astros, who recently admitted they cheated to win the 2017 World Series.

Those Astros stole catcher's signs to the pitcher signaling what the next would be by banging a bat on a metal harbage can near the dugout, thus relaying that information to the batter. As a result of this infraction, it was decided by baseball management that although they would not deny the Astros their win, they would require that it be recorded with an asterisk next to it in the record books—the asterisk indicating they won it by cheating.

Still, some baseball fans have figured out a way to heckle the Astros. One group last week hired a towplane to fly around above Oakland Coliseum, where they were playing, towing a big sign reading HOUSTON ASTERISKS.

Jon Wilson, who organized the GoFundMe page that paid for the towplane, said he hoped to get enough money to have a towplane drag this sign over every game the Astros play this year.

I don't know where it all goes from here. I did watch part of a basketball game the other day, and the cardboard cutouts had videos of individual people on them. The videos clapped and applauded. They adjusted their hats. They talked to one another. All rather random, of course, but really, Wow!

And then there was this:

"Well, everybody," an announcer said, "here we are, the seventh inning stretch. Everybody up."

But the cardboard people did not move. Nor did they sing. However, the loudspeakers did have a crowd happily begin to sing "Take Me Out to the Ballgame. Take me out with the crowd."

You gotta love it. And by the way, people do. Watching baseball on TV is up this year.









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#10 Broker Nationwide: Real Trend ranking Wall Street Journal June 2020

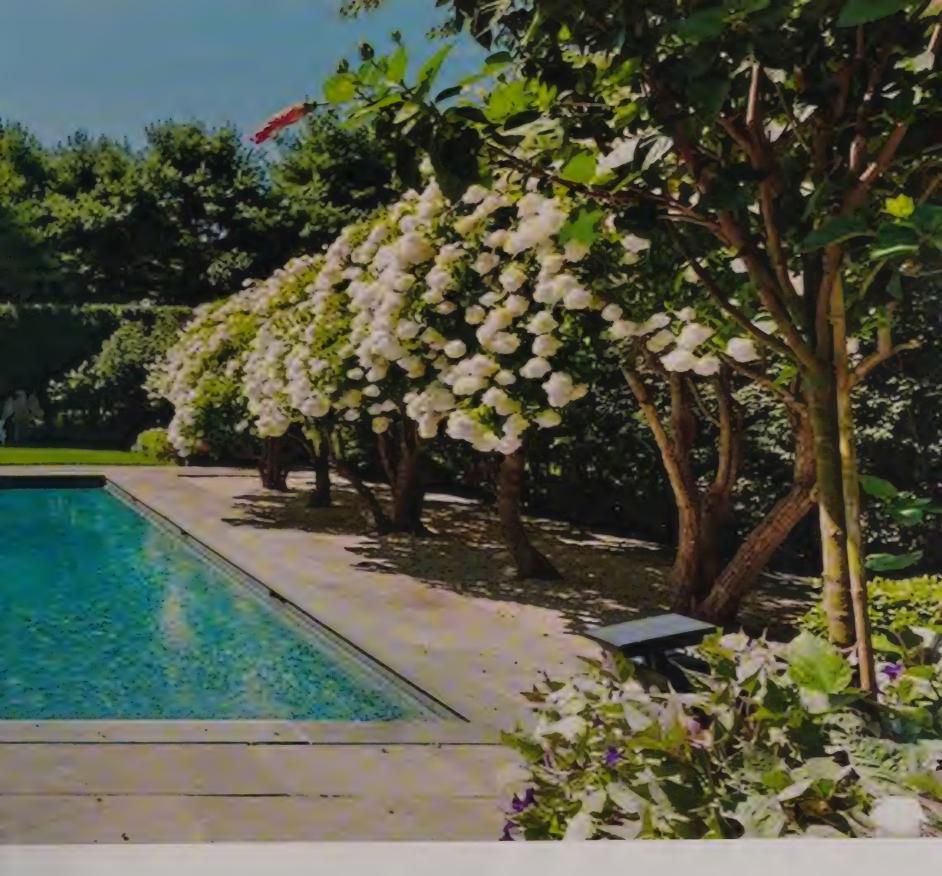
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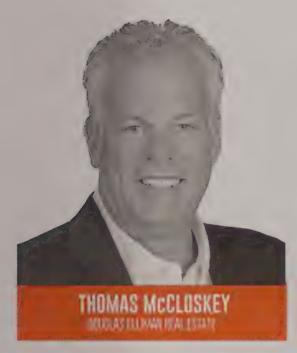
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277 North Avenue, Westport, CT \$4,925,000 | 6 Bedrooms, 5 Full & 1 Half Bathrooms



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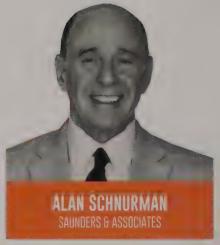




I am a commercial broker. Therefore, my dream listing is one where both the business and real estate are for sale. I enjoy working with business owners who have put their heart and soul into growing the business and have the right to be very proud of their accomplishments. I enjoy immersing myself in the details of their operation to fully understand how to market the entity. I get great satisfaction in delivering for them on their life's work and real estate investment.



We've been fortunate to recently sell our dream listing for \$11,45 million, 182 Dune Road in Westhampton Beach, located "between the bridges" with bay or ocean views from every room. It was a brand new, custom-built home with all the amenities. including three levels of outdoor entertainment, Crestron smart technology throughout, deeded access to ocean, heated gunite pool surrounded by a granite patio, luscious landscaping, bulkheading, boat dock and endless bay views, to name a few. In addition to the impressive property, we've developed a solid relationship with the seller.



My dream listing is an oceanfront residence in Sagaponack with views of Sagg Pond. All modern, with floor-to-ceiling glass walls, on four to five acres that back up to a reserve. In addition, the residence has a 360-degree roof deck and covered porches. The amenity package includes an infinity pool, tennis court, gym, movie theater and an outdoor kitchen with TV. To complete the dream, I was the builder and broker who sold the house. Unfortunately, it was at this point I woke up.



My dream listing would be a modern house on or close to a body of water. A nice cohesive and open floor plan that has the ability to entertain a large family and a lot of close friends. Thoughtful amenities like high-end cooking appliances, and a wine-cellar, gym room and theater would be incredible, as well,



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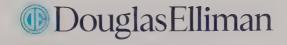
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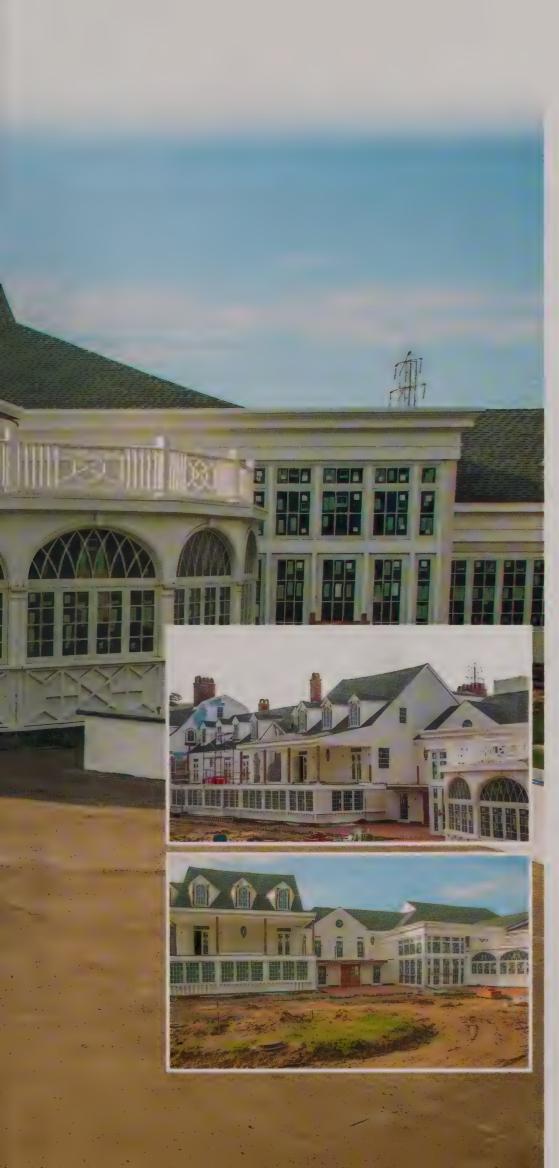
IF THESE WALLS COULD TALK...

The Reinventions of CANOE PLACE INN



"THERE IS NO PROPERTY IN OUR HAMLET. NOR IN OUR TOWN, THAT HAS A MORE STORIED EXISTENCE THAN THE GANGE PLACEION," REAGE A FACEBOOK POST FROM THE HAMPTON BAYS KISTORICAL SOCIETY.

IF THE WALLS OF THE CANDE PLACE INN COULD TALK, WHICH BYGONE ERA WOULD THEY RECALL THE TALES? ONE CAN'T HELP BUT WONDER ABOUT THE DECADES OF NIGHTS SPENT DANCING AT THE HAMPTON BAYS LANDMARK, JUST WEST OF THE SHINNECOCK CANAL ON OLD MONTAUK HIGHWAY. IT IS, AFTER ALL, THE OLDEST INN IN AMERICA.



Or maybe, when you think of Canoe Place Inn, you conjure up the sound of the deep voice on the early-2000s radio commercial for the nightclub saying "C.P.I."

It can also be hard to imagine the good times once had within its dilapidated walls as the venue sat, untouched, for almost a decade. But the historic venue is now about to embark on its next chapter, as it is restored to its former glory.

Here, we take a look back at some of the building's highlights over the past few centuries. In the 1600s, a structure on the property was reportedly a trading station. An inn on the property dates back to the 1700s.

The locale was occupied by British officers during the Revolutionary War, according to the historical society, and several hundred troops were stationed at a fort on the hill behind the inn. It "was a strategic location worthy of fortification."

The inn had belonged to Stephen Herrick. His son, George, later purchased the property from his siblings and operated the inn between the dates of 1756 and 1785, before selling it.

Once the railroad came to Hampton Bays in the 1880s, it opened the area up to tourism. "The Long Island Rail Road had a weekend schedule that accommodated travelers wishing to come to Good Ground for a day of fishing, and the railroad provided a special train car to hold the fish catch on the return trip," says the society. Boarding houses and hotels were built at this time for families traveling from the city.

Around this time, there was an economic boom in the area with boutiques built along Main Street. Shops like Finchley's haberdashery and the Lyzon Millinery Shop made up what was then known as the "Fifth Avenue of the Hamptons."

Ernest A. Buchmuller of the Waldorf Astoria, took over the Canoe Place Inn in 1902. According to the historical society, he made improvements to the property, while keeping its "antique surroundings."

"The original brick fireplace and other relics added to the ambiance of the majestic hotel," says the historical society. The inn was reportedly a destination for celebrities and politicians for generations following, with everyone from President Franklin Delano Roosevelt, Cary Grant, Lucille Ball and Albert Einstein gracing its hallways.

Buchmuller passed away in 1916 and his step-son Louis ran the Inn until he sold it to Julius Keller, who was the owner of Maxim's in New York, around 1920.

In 1921, the Canoe Place Inn burned down. Two chimneys were all that survived the fire.

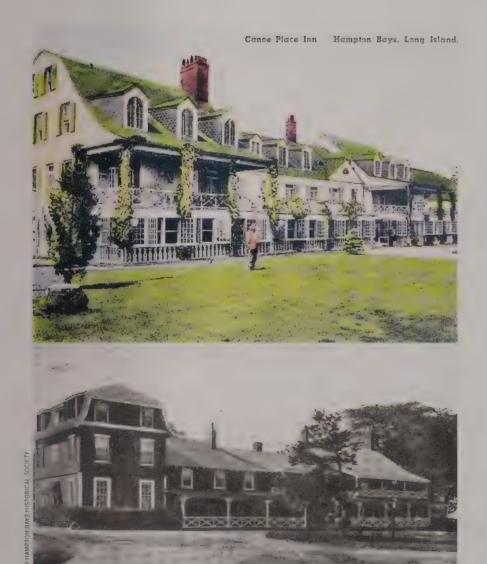
A new inn, designed by architect William L. Bottomley, was rebuilt as a larger structure, in the style of "Dutch Colonial Revival," according to preservationlongisland.org. The new design reflected the styles of the Roaring '20s and became a popular destination during the Prohibition era.

On a Facebook page where visitors share CPI memories, an anonymous writer says: "I remember seeing Foreigner there in the seventies." Acts like Duke Ellington, Led Zeppelin, The Ramones and Hamptonite Billy Joel graced the venue's stage over the years.

The venue operated as popular nightclub into the 2000s, closing after the summer of 2010. Ne-Yo performed at the venue over Labor Day of 2010, and in its last few years CONTINUED ON PAGE 12

CANOE PLACE





Historic photos of the Canoe Place Inn

of the club's operation—going by the name of White House—there were celebrity appearances and performances by Kim Kardashian, Paris Hilton, P. Diddy and Kid Cudi.

In the late 2000s came the threat of demolition to the building, which had been deteriorating for years. The community and preservationists fought to save the site and its years of storied history.

Jump to 2018. Rechler Equity Partners, the largest owner of commercial real estate on Long Island, run by Gregg and Mitchell Rechler, hosted a celebratory cake-cutting to mark the rebirth of the iconic venue. The event followed a 12-year approval process and celebrated the commencement of construction to restore the site.

"Restoring the Inn to reflect its deep-rooted history as one of the Hamptons' most beloved and attractive destinations is a great honor, and we don't take this responsibility lightly," says Mitchell.

Gregg adds, "Restoring the Canoe Place Inn to the elegance and stature of the early-to-mid 1900s while incorporating more modern amenities, functionality and accommodations will once again make this venue a sought-after option for weddings, conferences and similar events."

The restored Canoe Place Inn, which is in the process of being completed, will feature a 350-seat catering venue that will represent the largest event hall on the South Fork. The inn will also include a 90-seat restaurant with additional outdoor seating for 120 guests. Twenty guest room suites and five cottages will offer accommodations.

"This iconic building will help rebuild the tourism economy in Hampton Bays and support local shops and restaurants," says Southampton Town Supervisor Jay Schneiderman.

"We appreciate the Rechlers' tenacity in finding a solution to restore the Canoe Place Inn and preserve this treasure in our community that will benefit all for decades to come," says Brenda Berntson, the president of the Hampton Bays Historical Society.

As the Canoe Place Inn continues to reinvent itself, as it has for centuries, there is excitement as to what the next chapter will bring.

By Jessica Mackin-Cipro



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CASTLES IN THE SAND

Million Dollar Beach House
Brings Hamptons Real Estate to Netflix





elevision series like *Million Dollar Listing* and *Selling Sunset* have taken viewers inside the world of luxury real estate in markets like Los Angeles, Manhattan, Miami and San Francisco. Netflix's new show, *Million Dollar Beach House*, which launched on August 26, explores an equally high-stakes but very different market—the Hamptons. Following five young Nest Seekers International brokers striving to make it big on the East End, Million Dollar Beach House shows off stunning properties, dramatic deals and, of course, personal drama among the ambitious brokers.

The genesis for *Million Dollar Beach House* came from Nick Rigg, Head of Unscripted at DIGA Studios. Rigg, who has a house in East Hampton, has developed many hit real estate-based shows, including *House Hunters International* and the *Tiny House* franchise. "Real estate is a passion for me, a personal and professional passion," says Rigg. "Over the years I've thought, why aren't we making a show about the amazing real estate in the Hamptons? This is some of the most spectacular real estate in the country, in what is arguably one of the most beautiful parts of the country. What can we do to celebrate that?"

Rigg met with Nest Seekers International President Eddie Shapiro to develop Million Dollar Beach House. "We both kind of discussed this notion of a show that looks at what goes on in the business of residential real estate in the Hamptons," says Rigg. "What does that mean? In one of the hottest, most exclusive markets in the country, what is it like for the brokers who are working that? What does it mean to them?" The show ultimately found its home at Netflix. "That was sort of how it came about, both from a personal passion and a real curiosity to 'peak behind the hedges' and see what it was all about."

A show like Million Dollar Beach House needs a compelling, interesting group of people for viewers to invest in. A team of five young brokers were selected for their compelling stories, ambition and, of course, knack for being on camera. "When I put my producer's hat on, we're looking for people who are going to be good on camera," says Rigg. "We have to make sure viewers are going to dial into their stories and enjoy having these people in their living room. So that's something we look for immediately. But at the same time, we wanted to see, who were the young brokers coming through? Who is this generation of young hustlers, people who want to really make their mark? That's what we were looking at, the young generation of brokers. What you'll see in season one are a bunch of brokers, some are new to the game. Some have to get their sea legs and learn what it takes to compete and thrive in this highly competitive market."

The show's team of brokers includes Michael Fulfree, J.B. Andreassi, Peggy Zabakolas, Noel Roberts and James Giugliano. "As we were putting together the team, we asked who is going to play well together as a family, who has youth and energy, who has a great story we can really lean into and obviously we want to lean into this for years to come?" explains Rigg. "We want this to be successful and follow their stories as they learn and grow. That's how we went about casting our brokers. I think we hit it right. We got a great team."

Each broker has an interesting story to tell. Fulfree and his wife have a baby during the show. Andreassi is new to the Hamptons real estate scene and wants to be trusted with more responsibility and his own properties.

Zabakolas comes from the Manhattan market and wants

CONTINUED ON PAGE 18

BEACH HOUSE



From top: Nest Seekers International brokers Michael Fulfree, J.B. Andreassi, Noel Roberts, Peggy Zabakolas and James Giugliano

I THINK, FOR PEOPLE
WHO DON'T KNOW THE
HAMPTONS AT ALL,
THIS IS LIKE A JEWEL BOX,
A GREAT SURPRISE.

to break into the market. Roberts has a different approach and attitude that sometimes clashes with the others. Giugliano has the most experience in the Hamptons and acts as a mentor.

With five strong personalities, there's bound to be drama, but Rigg emphasizes that the drama is based in the business. "The drama you'll see—and I want to use that word carefully because drama implies it's 'created,' which it isn't—we want to represent what really happens when they talk to each other about certain calls they've made or assumptions they're making," says Rigg. "The drama is centered on the business. In fact, when you see and meet them all, there's a real friendship between them. They support each other in their personal lives. That's a very important distinction about this show. They are this sort of unique family in that sense. During the show, Michael Fulfree has a baby midseason and that's an amazing story they lean into and share. At the same time, they question their judgment about whether they got the pricing right on a house and use their professional judgment on that."

Aside from a strong cast, the other major aspect of the show, of course, is the location. And, as the show is on Netflix globally, many viewers will be experiencing the Hamptons for the very first time. "I think, for people who don't know the Hamptons at all, this is like a jewel box," says Rigg. "This is going to be a great surprise, to see this pocket of the world that has this amazing real estate in it. I'm a real estate junkie and to be able to watch a show where you see these fantastic homes and settings and finishes, and that's a real treat for the viewer."

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BEACH HOUSE



One of the stunning locales featured on Million Dollar Beach House

Rigg and the production team spent a lot of time developing the right look for the show to honor the Hamptons' unique visual look and feel. "We always talk about the 'light' of the Hamptons being very unique. We spent a lot of time in production really kind of thinking about that. How do we shoot the homes, what is our color balance for the show, how can we capture what we believe to be the visual essence of the Hamptons? And we spent a long time working that through with our camera departments and producers. I think when people tune into the show, they're going to get a piece of that, visually. People are going to enjoy that."

So with a cast of up-and-coming real estate stars and a "jewel box" of a location, *Million Dollar Beach House* is shaping up to be a hit for viewers. "I have a love affair with the Hamptons," says Rigg. "It doesn't feel like it comes from anywhere else. And to be able to share some of that with viewers—it's something very special."

Watch the first season of Million Dollar Beach House on Netflix. Meet the brokers at BehindtheHedges.com..

By Lee Meyer

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MASTER CRAFTSMAN **ERLING HOPE, EAST END MAKER**



There is no such thing as good design that does not take into account the responsible use of limited resources and the treatment of the human beings who made those materials available.

rt and fabrication are often seen as opposite ends of the design spectrum the former can be used to evoke emotion, introspection, inspiration, reflection, rebellion, communion, while the latter is created to serve a more practical function. Not so for the design work of East End maker Erling Hope, which transcends these limiting labels and exists in a state of duality as both art

Hailing from a long line of millwrights, boatbuilders, artisans and artists, Hope spent his teenage years on the restaurant track until the man who would become a mentor of sorts, John dePoo, introduced him to the building trades. He developed his fabrication skills through practice, determination and asking a lot of questions.

Having lived just south of Sag Harbor for two decades, Hope considers himself a tourist trapped in a local's body. "It's about keeping a sense of amazement, of wonder, while also being intimate with the world, with your surroundings, with materials, with the people you know and love. So it was intended as a putdown [from my then-teenage daughter], but I take it as something to aspire to.'

That intimacy with the world and materials has extended to Hope's sustainable practices and sourcing, and he is dedicated to maintaining one of the greenest fabricators at any scale. In his eyes, to strive for less is to undercut the value of one's work. "There is no such thing as good design that does not take into account the responsible use of limited resources and the treatment of the human beings who made those materials available. Sustainability isn't just about stewarding stuff, it's about making this whole human project workable. Craftsmanship isn't just about building a table that will last, it's also about building a society that won't implode under the weight of its own corruption," he says, noting that he sources wood from Forest Stewardship Council-certified suppliers and uses Greenguard-certified water-based finishes.



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MASTER CRAFTSMAN







VARIOUS SUSTAINABLE CREATIONS BY ERLING HOPE

In addition to sourcing methods, he also saves leftover offcuts for future projects; heats his facility with scrap, harvested wind-fall wood and 95 % efficient natural gas radiant heat; and his only contribution to the carbon footprint is a small amount of gas for his chainsaw. "When you have kids, you kind of forfeit the easy options of despair, apathy and narcissism. What we're doing to this planet is criminal, and we will be judged by later generations," he warns.

Hope's immense range of design work includes—chairs, chests, beds, desks, Bluetooth speakers, memorial gardens, kitchen remodels, sculptures, paintings, liturgical furnishings and more. "I take undifferentiated materials and turn them into distinct and, I hope, distinctive objects and environments. Design and fabrication, and even that practice we call art—they're all bound together," he says. "I can't build something unless I can see, and I can't see it until I can draw it. I try not to be too far from paper and pencil... There is something magical about the process of stewarding an idea from the initial, tentative stage of concept through scribbles and sketches."

Unlike most run-of-the-mill furniture companies, Hope's design inspirations are an exploration of today's society and politics, religion and activism. "It's the job of the artist to take wildly disparate ideas and phenomena and combine them into novel and compelling arrangements—to show that everything has a place here, everything is in conversation and counterbalance with the other parts," he says. However, when working with a client, his focus shifts to fully encapsulating their taste and aesthetic in a one-of-a-kind design. "People are so complicated, and tastes are so variable. It's always absolutely important to get a sense of the client... And

our aesthetic sense is far more fundamental to who we are and how we navigate the world than we suppose," Hope says. "If a client is willing to participate in the process, to wake up just a little to the built environment around them, to take note of what keeps them engaged, what details cut through the clutter and help make the world make sense just a little bit, and then share that, in a photo, on a Pinterest page, then I can start to learn something about them. And I can start to put that into a design."

For one particularly unique job, the client requested wreathed stairwell handrails, something that was out of Hope's capabilities at the time, so he taught himself a skill that few possess today. "I took that job fully expecting to farm it out to any of the half-dozen stair shops I had known about from the decade previous. Wreathed rails are a very specific skillset and craft, and it turned out that none of these outfits did proper wreathed rails anymore," he recalls. "I like to be a little in over my head, so I dove in. Man, the classic books on the subject are like Kabbalah—arcane mathematics, indecipherable treatises. It's a very precise and unforgiving three-dimensional geometry you're trying to execute and make look nice."

Perhaps his greatest contribution to the fabrication industry is the invention of a new building material, Purkinje Board, a flexible, sustainable wood-based board available in a nearly infinite array of color combinations. "I had a slow spell one fall and started experimenting with an idea, generating samples. An architect came for a shop visit, spied one of these samples and asked to borrow it. When I couldn't get it back, I knew I was on to something."

---David Taylor



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Uninitiated visitors to the Hamptons and North Fork have likely heard the term "East End" strewn about newspaper articles, magazine features and conversations with the locals every day with only the faintest idea of what it means. The East End comprises the five towns at the easternmost end of Long Island—East Hampton, Southampton, Southold, Riverhead and Shelter Island. With the number five playing such a key role in the identity of this area, it's safe to assume it pops up in numerous significant and curious places across this land of opulence and natural beauty.

Number of East Hampton Village beaches 5

Percentage of Southampton Town residents under the age of 5 5.2%

Listing price of a five-bedroom home with a private beach on Napeague Harbor in 1975 \$85,000

The median home sale price in 2015 when Business Insider named Sagaponack the most expensive zip code in the country \$5,125,000

Approximate travel time of ferry from North Haven to Shelter Island 5 minutes

Fishers Island Union Free School District's student-teacher ratio 5 Students per teacher

Total area of Quoque 5.0 square miles

Land area of Orient 5.1 square miles (6.1 square miles total)

Water area of Hampton Bays 5.2 Square miles (18.1 square miles total)

Time zone the East End observers UTC-5 (Eastern)

Year rock band Circa Survive released the song "Meet Me in Montauk" and punk band Bayside released the song "Montauk" 2005

Air date of the "Will & Grace" episode 'Dance Cards & Greeting Cards,'
which was set at a fictional Shelter Island country club and introduced the Shelter Island Republican Party
2005 (the 155th episode of the show)

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The Hampton Classic: A Look Back

The Hampton Classic Horse Show would have celebrated its 45th anniversary this year, but, like many annual traditions, the prestigious equestrian event has had to cancel due to the pandemic. "It is difficult to express how disappointing this is for everyone," said Shanette Cohen, Executive Director of the Hampton Classic. "However, given the current situation and the uncertainty that lies ahead, our Board reached the conclusion that there really is no other option."

One of the largest outdoor horse shows in the U.S., the Hampton Classic is a premier destination for many of the world's best show jumping riders vying for top prize money and titles. The show features six show rings, a high-end Boutique Garden with more than 70 vendors, and a wide selection of dining options, all on its spectacular 60-acre show grounds. The show hosts more than 200 classes of competition for horses and riders of all ages and abilities ranging from leadline all the way up to the grand prix show jumping. The Classic also has competitions for riders with disabilities.

Each year, the Hampton Classic has a stunning work of equestrian-themed art made into a beautiful collectible poster, which also runs as a Dan's Papers cover at the start of the event. Here, celebrate along with us the last decade of posters, and look forward to the Hampton Classic Horse Show returning in 2021 for its landmark 45th anniversary.

Visit the Hampton Classic's Virtual Boutique from August 30-September 6 at hamptonclassic.com/boutique-vendor-list for a digital version of the show's popular shopping experience.



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Arts & Entertainment

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Joe Bradley Preps Switzerland Exhibition from Elaine de Kooning House



JOE BRADLEY AT ELAINE DE KOONING HOUSE DURING HIS CURRENT RESIDENCE

or many professions, working remotely has become the norm. Many former New York City residents now reside on the East End, while working their fultime city jobs from afar. New York artist Joe Bradley is taking this concept to the extreme, managing his upcoming exhibition at the Galerie Eva Presenhuber in Zurich, Switzerland from Elaine de Kooning House in East Hampton.

Fleeing the city in March, Bradley and his family moved to their Amagansett home, separating him from his NYC studio with a ticking clock over his head—he had to finish his exhibition paintings before the summer pickup date. Having taken residence at Elaine de Kooning House in the summer of 2012, he called owner Chris Byrne to ask if the studio might be available to him once more. "The place was empty; I lucked out," Bradley says. "Having some history there and having worked there almost 10 years ago, it was easy to hit the ground running. I know the studio, and I know the space."

Despite being familiar with the studio, the circumstances were quite different this time around. In 2012, Bradley and his family moved into the house and lived on the property for the summer; now he simply uses the studio as his workspace. "I think in 2012 I had just finished up a big show, so there was no real agenda—it was just a nice summer. I worked in the studio, but I didn't have any real goals," he recalls. "This time around, I had a deadline, which has since come and gone." His finished pieces were picked up in mid-August and sent to Zurich, leaving behind a few paintings that didn't get resolved in time for the exhibition. Bradley plans to complete these during his remaining time in the studio, working there at least through mid-September.



JOE BRADLEY WORKING AT ELAINE DE KOONING HOUSE IN 2012

"I'll stick around as long as they'll have me," he says. "I really like being there!"

With travel to Europe not in the cards anytime soon, Bradley is managing the next phase of the exhibition opening virtually, directing the hanging of his paintings over Zoom. "I love hanging a show—I love hanging my own work, and it feels very much like I'm pretty hands-on about it," he says. "I like to be there and feel the space and make decisions on the spot, so it'll be strange, but it's a strange year we're dealing with." The exhibition, originally scheduled to run September 12 through October 31, has been extended to run through the end of the year, and Bradley is holding on to the hope that he'll get to see it before it closes. "If Europe decides to allow us American piggies to come in, I'll go over and visit the show, at least."

Though the pandemic has certainly had an impact on Bradley's life, as it has to most others in the world, his work has been largely unaffected as of yet. "It's too soon to tell. I think that everything that happens in life is filtered through the work, and the pandemic is something that we're dealing with moment to moment, week to week, but I don't think that my work is illustrative in that sense," he explains. "The paintings aren't about anything, so even though I've been experiencing fear and anxiety, just like everybody else, I don't know that they would register in the way the paintings look."

Even though Bradley's casualist paintings are mostly unaffected by outside influence, they have evolved since his first New York gallery show in 2003, and even since his 2012 Elaine de Kooning residency. "The bones are more or less the same—it's painting and drawing, for the most part—but the paintings look different than they did 10 years ago, and they tend to take longer now, for whatever reason. I think I'm either pickier or more uptight, so they tend to need a little more time in the studio," he notes.

"Painting is gratifying, and it's not easy. It's interesting because people who aren't artists probably imagine that it's like this very easygoing pleasure cruise of a gig, but it's not really like that," he says. "It sort of gets more and more difficult the longer you do it—like you know less about painting the longer you paint. That being said, it feels like I'm probably doing the right thing with my life."

BY DAVID TAYLOR

To see more of Joe Bradley's work, including his shows at Galerie Eva Presenhuber, visit presenhuber.com/artists/joe-bradley, and for more information about Elaine de Kooning House, visit elainedekooninghouse.org.

Arts & Entertainment

HONORING the ARTIST

This Week's Cover Artist: Gene Samuelson



GENE SAMUELSON'S WATERCOLORS OFFER A LOVELY, SOFT LOOK AT THE EAST END

Over artist Gene Samuelson talks about working en plein air, his art school studies and more.

What was the inspiration for this piece?

The Beach Hut is one of the sites the plein air group, The Wednesday Group, revisits every season. It's a favorite. A great structure! Frank Sofo and I co-founded the group about 10 years ago. We have about 15 members and paint at locations May through October. Look for us every Wednesday.

Talk about your art style.

I am a realist working in watercolor, pen and ink and pencil. I would break my work down to cityscapes, landscapes, seascapes and homescapes and house portraits on commission. The realism can be traced, I think, back to art school, where I was an illustration major.

Tell us about your artistic process.

My process is simple, really. I paint what appeals to me. I will be driving along and suddenly I will see a picture—buildings, barns, houses, boats, shapes, colors, textures. All are elements of my work. I consider myself a realist, but a lot of the elements of my work sometimes give it a bit of an abstract feeling. I paint en plein air on-site, take notes and pictures and finish in my studio if needed. In deep winter, I paint indoors from notes and pictures.

If you weren't an artist what would you be doing?

In art school, Phila Museum School [now University of the Arts], 1957-61, I also studied painting, photography and film production. From the time I graduated, I worked for film production companies or ad agencies as an art director/producer making TV commercials. It would be very hard to pull the two apart; they were tied together closely. I guess if the art part wasn't there I would have done film production. By this time it was too late to become a dentist or stand-up comic.



What inspires you the most?

Look and feel of a subject. The field trips to paint plein air have always been a great influence on me. The moods, feelings colors, shapes, textures of objects, boats and buildings make their own compositions. All you have to do is paint them. There is no shortage of subject matter out here on the East End. As long as I have paint and brushes, I will make pictures.

See more of Gene Samuelson's art at genesamuelsonart.com.

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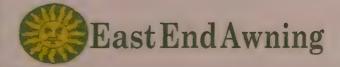
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Food & Drink



Almond Gets Sweeter with Pastry Chef Jessica Craig



A cclaimed pastry chef Jessica Craig has joined the Almond Restaurant and L&W Market team in Bridgehampton.

The Long Island native was most recently the Executive Pastry Chef at the well-known L'Artusi Restaurant in the West Village, and prior to that ran the dessert program for the Honest Man Restaurant Group, which includes Nick & Toni's and Townline BBQ. Chef Craig was recently a guest on Food Network's *Chopped* and a contestant on Viceland's *Bong Appétit*. "I've pursued being a pastry chef my whole adult life. I can't imagine doing anything else," says Craig.

She now brings her wealth of experience and knowledge to the Almond family. A few items to look for on the newly created menu are the ricotta cheesecake, made in house with milk from Mecox Dairy at Almond, or the simple classic chocolate chip cookies or seasonal galette pies at L&W. We caught up with Craig to learn more.

What brought you back to the East End? How did you land at Almond and L&W?

When I was realizing the detriment of COVID-19 to the restaurant industry in New York City I wanted to explore my options in employment. So much was and still are uncertain. Especially with being a pastry chef, dessert isn't a necessity and unfortunately that is an area where most restaurants will make the most cuts financially.

Also, after having had surgery last March as COVID-19 was beginning to take a strong hold it made me reevaluate the direction of my career and my core values. Having worked for Nick & Toni's and Honestman Group from 2008 to 2013, there were certain values concerning cooking, community, seasonality and locality that I had been missing ever since I had left to work in NYC. I missed knowing the farmers on a first name basis, communicating about the weather and harvests, finding out how the upcoming season is shaping up, just cooking simple, delicious dishes where seasonal ingredients get to shine.

I saw an ad that Almond was looking for a pastry chef. I had eaten at their Bridgehampton location many years ago and remember enjoying my meal. I took a shot and text [Almond's Executive Chef and owner] Jason Weiner, curious to see what exactly he was looking for. Initially he was surprised to come across someone with my skillset. He didn't think he would have found someone with my level of experience but thought maybe I could possibly take care of the pastry program at both their Bridgehampton and New York City locations. It was honestly a match made in heaven as I love what Almond stands for as they use hyper local ingredients on their menu with amazing relationships with the farmers in the local area. It also allows for me to still have a place in the NYC scene once they sort out and open that location again. I've always wanted to figure out how to be involved with both NYC and the Hamptons. So once this opportunity presented itself I stayed actively in contact with Jason until we finally worked out a deal. It was an opportunity I wanted very much and am very happy it turned out to be a great fit for both of us.

You've recently been a contestant on Viceland's Bong Appétit and a guest on Food Network's Chopped. What were those experiences like?

Both experiences were vastly different from each other. Bong Appétit was a more relaxed and fun competition. Of course when weed is involved, right? There hasn't been many shows like it and it was their first competition season. Being one of the first of something is really what attracted me to it. Also, a free flight and hotel stay for a few days didn't hurt either.

While cannabis was clearly what the show was about, I was more focused on making delicious food that also happened to make you high. The pantry had so much in it. I had very little experience cooking with cannabis and tinctures being from New York where technically recreational use is still illegal. They had an expert on set to guide you through your infusions and give you any information that you needed. That proved to be very helpful. I was pleasantly surprised at the win, but the food I cooked was 100% how I like to feed people. Delicious, seasonal, comforting with a little bit of a twist.

Chopped, however, was completely different. I never thought I'd end up on the episode because I was supposed to be a standby (back up just in case anyone couldn't compete for any reason). Someone dropped out the day before the episode was scheduled to record so they ended up using me. I was completely unprepared and stressed out about it. Chopped is watched on a national level and that weighed on me. They have very strict rules about how the day is conducted because such a large sum of money is on the line and they want to make sure everyone has an equal chance of winning. Having signed a contract I'm not sure how many details I can give away but I found it all very stressful and not fun. I'm proud to have made it to the last round but I walked away beating myself up for a long time for the silly mistakes I made under pressure. I ended up never watching the episode but I'm still very proud of myself.

Tell us a little about the dessert menu at Almond and L&W:

The menu at Almond is interesting. The Pot de Creme and Date Cake are both staple items that will never come off the dessert menu. I have creative reign over the rest of the menu to change as much or as little as I want. I'm still getting to know the guests as Almond hasn't really had a pastry chef in the past so in a lot of ways I'm challenging what has been "normal" for the menu.

Right now we have a cookie plate consisting of lemon drop cookies, lemon verbena scented cookies with a blueberry jam filling and a s'more cookie. I've added a ricotta cheesecake with local melon granita and a sesame tuile garnish. Another addition is a Sundae composed with a brown butter pound cake, almond brittle ice cream and butterscotch sauce. I'm throwing things out there that I think are delicious that I hope our guests will think are delicious too. All of these items are subject to change in the near future as peaches and blackberries are in full swing at the moment.

My approach to L&W is very similar. I am staying true to what guests seem to like but am trying to come up with new items that I hope will become new staples.

BY JESSICA MACKIN-CIPRO

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Food & Drink

Game On! Barstool Sports Takes on Hamptons Pizza

ne bite-everybody knows the rules. Dave Portnoy, the founder of Barstool

Sports, also known for his famous Instagram pizza reviews, has made his way to the Hamptons, touring local pizza places throughout the month. The rules: Portnoy takes a bite (or more) of each slice and grades each restaurant with a score from 1 to 10, and posts a video for his 2.7 million followers to view.

The first stop was Moby's in East Hampton on August 8. He described the sauce as a spicy, tangy marinara. "Very fancy, very good. I don't know if it's the Sancerre-my wine of choicespeaking, or the summer air, or COVID, but this is very good." 7.9 is the score for Moby's.

Next up was Sausages Pizza & Pastabilities in Montauk on August 10. "Very cheesy, that's a cheese fiesta," he says of the slice. He scores Sausages with a 6.1.

Pizza Village in Montauk was next on August 11. "Big fan," says someone serving the pizza from the takeout window.

"Village Pizza, walking distance from the last place we did, Sausages," he says. He takes a bite. "No comparison, this is the better of the two pizzas." 7.3 is the score for Pizza Village.

At Best Pizza & Dive Bar in Amagansett was DAVE PORTNOY GIVES PEPPERONI'S PIZZA A 6.7 posted August 12.

"Frank is who we did Bar Rescue with," Portnoy, says of owner Frank Pinello, who also has a location in Brooklyn. The two appeared on an episode of Jon Taffer's TV series. "It's very rare that the second spot will live up to the first," he continues. The spot in Brooklyn was given a 9.1.



"Don't punch me," Portnoy says to Pinello. "8.4." Next stop was Astro Pizza & Felice's Ristorante in Amagansett. The video was posted on August 14.

"Be nice to us," says someone at the restaurant's pick-up window.

"This looks like a pizza I'd hammer when drunk,"

says Portnoy. His final score is a 6.8.

Next up on the tour was Pepperoni's in Springs, posted August 17.

"The top of my mouth-gone," he says as he takes a bite of the hot slice. "It's good, People aren't going to write folk songs about it, but it gets the job done. A little on the heavy side... If you're in the neighborhood, it's good pizza." He gives Pepperoni's a 6.7.

His August 18 video was at Springs Pizza. "Sloppy looking slice," he says as he goes to take

"This is going to get me stabbed," he says. His score is a 5.8. The Springs Pizza review was also posted to the Barstool Sports Instagram page, which has 8.7 million followers.

Fierro's in East Hampton was next, posted on August 19. "This is pretty good," he says, scoring a 7.4. A video outside of Cittanuova was posted on August 20. While a crowd gathered on Newtown Lane, the pizza scores

Portnoy posted a video at P&G Pizza and Deli in Southampton on August 21, where he calls out a Dan's Papers article from 2013, displayed on the wall. "They've got an article about how you'll never believe there's good pizza," he says, noting the location on the side of the highway in

the same building as Dunkin Donuts. "It's a real deal pizza guy in there." P&G receives a 7.1.

BY JESSICA MACKIN-CIPRO

Check out DansBestoftheBest.com for readers' picks on the East End's best pizza.



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East End Living



The 20th Annual Hampton Designer Showhouse Goes Virtual

Spurposes-for interior designers they act as a portfolio of their best work, and for homeowners they're used as blueprints to emulate and build off of in their East End estates. The Hampton Designer Showhouse, one of the country's most popular showhouses, serves one additional purposeto raise much-needed funds for Stony Brook Southampton Hospital. Though the pandemic prevents the hosting of in-person viewings and the 20th annual Gala Preview Cocktail Party, the yearly benefit marches on with a virtual tour of the stunningly designed 2020 showhouse.

The Hampton Designer Showhouse team recruited A ROOM IN THE 2020 HAMPTON DESIGNER SHOWHOUSE 11 top design firms to

transform a 9,000-square-foot shingled Sag Harbor home on Noyac Path into a true work of art, replete with onyx sconces, webbed leather chairs, a Garouste and Bonetti-designed sofa, dip-dyed teak stools, Venice rattan chairs, a computerized shower and many other luxurious amenities. Videos of the rooms will be shared on digital platforms in the upcoming weeks.

According to Greg McKenzie, a Hampton



Designer Showhouse Foundation board member and designer of the 2020 showhouse's exotic master bathroom, the board's mission this summer has been "to support the foundation and try to make a bad

Participating design firms include Melanie Roy Design, Studio Frazar, Ciuffo Cabinetry, Scot Meacham Wood Design, Christina Nielsen Design, Brendan Flanigan Interiors, Transitional Designs, Elan Design, Mabley Handler Interior Design, Elizabeth Dow Home and Greg McKenzie Design. "All of the designers this year have done incredible, strong work in very difficult times to get things done. We're hoping next year we can have our big party and do all those things to really support the hospital,' says McKenzie.

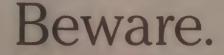
Donations made to Stony Brook Southampton Hospital through Hampton Designer Showhouse Foundation assist the hospital with staffing, expanding capacity and acquiring equipment, technology and supplies. "The hospital needs as much support as it can get," says McKenzie. "Our priority is always to give as much support to the hospital as possible." This

year, Showhouse proceeds will support the Healthcare for Heroes Fund for COVID-19.

"Most of us live out here locally," he continues. "So we also realize that if something happens to us out here, that's where we're going."

BY IESSICA MACKIN-CIPRO

For more information or to make a donation, visit hamptondesignershowhouse.com.





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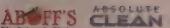
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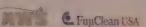
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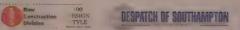














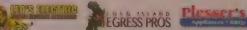








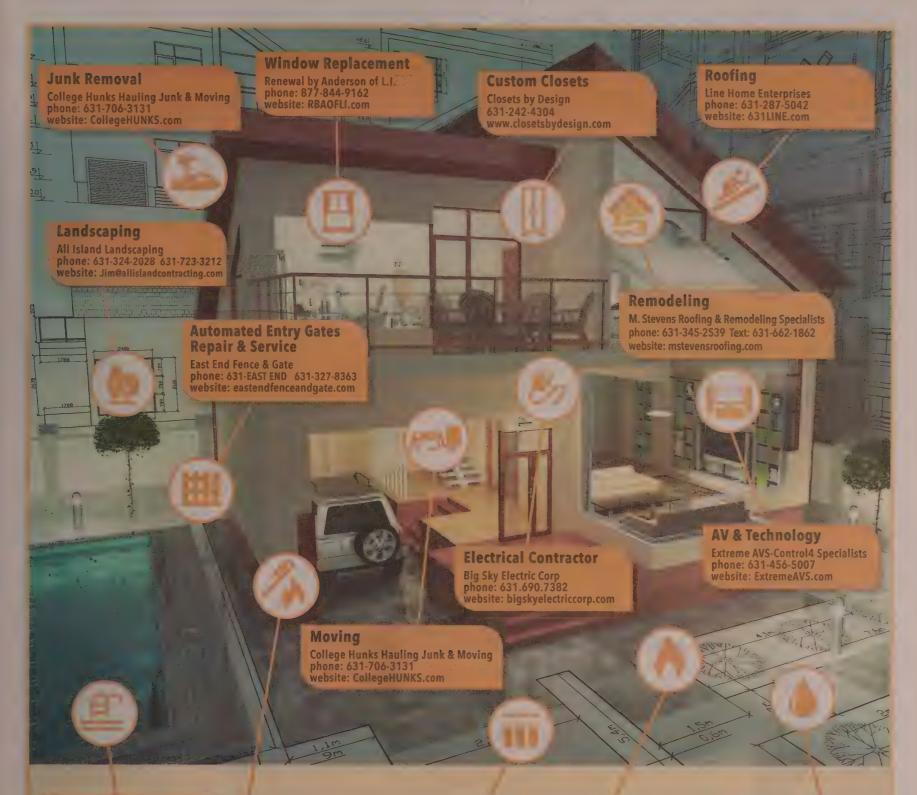












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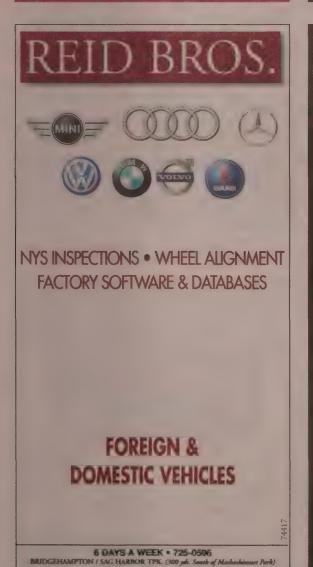
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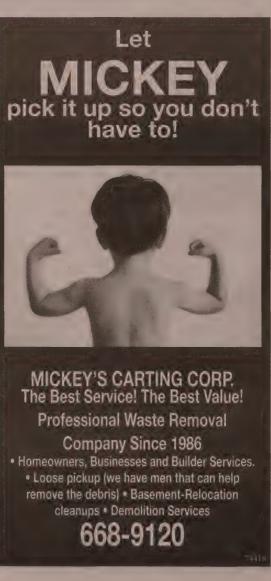


Sag Harbor, NY

Table 1

Sag Harbor And Sag Harbor













- Avoid foreclosure Save your home!
 - Foreclosure defense •
 - Stop collection calls!
 - Business & Personal Bankruptcy •

1888-8FIX-DEBT 1888-834-9332

- Chapter 7, Chapter 13, •
- Bankruptcy Divorce •

53 Hill Street, Southampton, NY 11968





Deeds

Min Date = 7/25/2020 Max Date = 7/31/2020

Source: Suffolk Research Service, Inc., Hampton Bays, NY 11946



Featured For Sale

14 Maidstone Avenue East Hampton Village \$1,950,000 Web ID: H345781



Eileen O'Neill Lic. Assoc. R.E. Broker O: 631.329.9400 M: 818.970.4371 eileen.oneill@elliman.com

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AONTAUK . Gabjax Ma	`&M Smith, W&	V by Exr	327,000	830 Bayview Ave
,	, C & M Lejon Enterp	risesInc	474,000	6125 CR 48
UVERHEAD . Pugliesi, R	unor LLC Valente, A &	A	1,200,000	155 West Lake Dr
			246,500	401 Willow Pond Dr
Preziosi, D	8c S • • Brathwaite, F	kJ · ·	999,000	665 Manor Ln
Treceno, K			435,000	21 Warwick Row
Pritchard, C	& M Kujawski, R &		391,500	247 Doctors Path
Plato, C	& M Kujawski, R & Torre, F Trust		332,000	518 Howell Ct
456 Sweezy	& M Kujawski, R & Torre, F Trust			

Deeds





Area	Buy	Sell	Price	Location	
A CONTRACTOR OF THE CONTRACTOR	Eyal, T & Wrobal, H	Harbeson,M &Schick,D	620,000	100 Pine Ave	
	Flim Flanders LLC	Miller, P & J	545,000	197 Long Neck Blvd	
	US Bank Trust N.A.	Price, M	161,000	47 Brown St	
	Morales, J & L · · •	Garcia, E & A	420,000	105 Glider Ave	
SAG HARBOR	Brown, P	Bennett, L by Admr	760,000	32 Meredith Ave	
	Linden, J	Van Dalen, J	565,000	18 Bridge St, #4C	
SHELTER ISLAND	Bace, M	Vulcan, M	1,350,000	14 C Heron Ln	
SOUTHAMPTON	48 Woodland FarmHome	48 Woodland FarmRoad	4,800,000	48 Woodland Farm R	
	Pizzitola,M&Pillay,S	Mathias, M & A	1,615,000	749 Edge Of Woods Rd	
	Ferrantelli,J&Dwan,A	Goshen Mortgage Reo	540,000	42 Shore Rd	
	Batchelder, G	Jaeger, D Trust	700,000	61 Inlet Rd East	
	Poster, C	Weber,M&SwimmerWeber	745,000	132 St Andrews Circle	
	SMC Housing LLC	Pfaeffle, W	1,845,000	111 Old Town Rd	
	Copper Beach House	Fernandez, P Trust	2,900,000	268 Hill St	
SPEONK .	Potter,J & Modica,K	Capatosto, S 1& R	782,000	29 Hickory Bend	
	240 Montauk HighwayS	F.M. Oliver Inc	325,000	240 Montauk Hwy	
SOUTHOLD	Leshko,J & Svorak,N	Poliwoda, D	395,000	220 Cottage Pl	
	Daly, K	Hoey, J	225,000*	225 Daly Ln	
	Parkes, A & T	McKay, S & L	799,000	225 Blossom Ln	
WADING RIVER	Mudassar Realty Inc	US Bank National As	170,990	2 Oak Ln	
	Ady, S & B	Cerqueira, M Trust	95,000*	107 High View Dr	
WESTHAMPTON	Saridakis, E & T	Capozzi, F & C	967,500	42 Jagger Ln	
WESTHAMPTON BEACH	Gazza, B	Sears, G & Rudnick,M	10,000*	Scrub Property	
	Pearn, F & S	Vought, C	1,060,000	155 Brook Rd	
	Kahane, D & T	Rosenquit, B	1,950,000	5 E Division St	
					* Vacant Land

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Southold: Serendipity on the Sound!





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Real Estate



History Meets Modern Living at The Latch in Southampton



THE LATCH SOUTHAMPTON VILLAGE. LOCATED AT THE INTERSECTION OF LUXURY AND HISTORY

magine living in a property originally designed by the legendary architect Stanford White, but with all the modern amenities one comes to expect from the Hamptons. Beechwood Homes' new turn-key condominium development, The Latch Southampton Village, offers luxurious living on historic grounds.

What is the historic significance of The Latch Southampton Village?

Starting in the early 1900s, the property formerly known as The Village Latch was the Grand Annex to Southampton's Irving Hotel across Hill Street. Reported guests included Presidents Theodore Roosevelt and John F. Kennedy, the duPonts, Fords and Vanderbilts, and Hollywood stars.

In 2016, when we bought the 5+ acre property, though its ambience was reminiscent of Gatsby-esque times, it was showing its age. The inn was operating with 67 rooms across a number of run-down buildings.

Two of the structures, the Terry Cottage—belonging to the Irving Hotel owner, Terry Irving, and moved from across the street—and main Latch building, are thought to be designed by Stanford White of the architectural firm McKim, Mead & White.

How has the development paid homage to the original design by Stanford White?

We're restoring the facades of the two Stanford White-designed buildings to their original grandeur with the new homes behind in keeping with their design. We're also completely renovating the interiors of these historic buildings, which comprise three of the 20 new luxury homes. The 40-room main Latch structure will become two townhomes. The fully renovated Terry Cottage will remain a single-family home. To guide us, we're working with local architects James McMullan of Fleetwood & McMullan and Jason Poremba of Jason Thomas Architect. Jim McMullan also designed the homes sited behind the Cottage and Latch buildings, including four villa residences,

13 townhomes and a clubhouse with high-end fitness center and outdoor pool.

Exteriors of the new homes are in keeping with the architectural vernacular of Southampton Village and complement the historic buildings. A single facade will appear to connect the homes and feature shingle-style touches. The view of the property from Hill Street, its great front lawn, will also remain.

What luxuries and amenities await at The Latch?

Of note, owners at The Latch will enjoy maintenancefree, care-free living all year round for all the benefits of home ownership and Hamptons living, without the chore of property upkeep. This includes landscape curation and care of the tree-lined grounds, refuse collection and snow removal.

As well as having brand new homes, owners will have access to a light-filled clubhouse with library and high-end fitness center, plus an outdoor pool all of which are maintained for them.

Last but not least, the Village location is prime. It's a five-minute walk to Main Street shops, restaurants and Lake Agawam Park. It's also a five-minute drive to Coopers Beach and near world-class golf courses, the Parrish Art Museum and Stony Brook Southampton Hospital.

Talk about the homes and designs on offer.

While a handful of The Latch's twenty luxury homes are already spoken for, all are available to buy from floor plans with first occupancy anticipated for spring 2021. The remaining homes start at \$2.6 million for villa residences, \$3.2 to \$4 million for townhomes and \$5 million for the one-of-a-kind cottage.

The restored Terry Cottage, the largest home at The Latch, sits on under one-acre with 4,792 square feet of living space, including five bedrooms and 5.5 baths. There is also the option of a finished basement for two additional bedrooms and there is a two-car garage.

Fifteen townhomes, two of which are in the restored Latch building, range from 2,763 to 3,168 square feet on two levels with three bedrooms and 3.5 baths, including a ground-floor master bedroom suite plus a basement and garage. Two of the four villa residences, upper floor units, are still available. They offer 1,991 square feet with two to three bedrooms and two to three baths and include elevator access, a garage and driveway.

Floorplans are open for spacious living. Finishes are luxurious, fittings are premium, and appliances are top-of-the-line. Aspects of layouts and finishes can be personalized working with our in-house design experts. We offer a broad and high-end selection of design elements so buyers can make their new home truly their own.

How has Beechwood leveraged their considerable experience in creating a one-of-a-kind experience for prospective homeowners at The Latch Southampton Village?

What we're doing at The Latch is very special. We believe the new homes, including ones being preserved in historic structures, will be found by their new owners, neighbors and the Village to be deserving of their Hill Street location. We have a lot of experience on Long Island but also Southampton Village. We built Bishops Pond, the fast-selling and first luxury condominium community of its kind in the Hamptons on South Magee Street; and Bishops Grant, an enclave of estate homes on North Main Street.

Like many Hamptons properties right now, we're seeing interest from New Yorkers wanting to own here, but also locals who want to remain in the Hamptons but in a brand new luxurious home with home maintenance taken care of for them. We're excited for the future of this notable property now named The Latch Southampton Village. We are bringing forward the best of the past as we create the highest quality new condominium homes to be found in the Hamptons today.

Real Estate

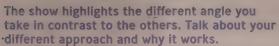
MILLION DOLLAR BEACH HOUSE

Meet Noel Roberts of Nest Seekers International

he alluring world of luxury real estate comes with its own unique set of drama, both corporate and personal, and now it's taking center stage in the Hamptons as Netflix is about to pull back the curtain. Its hot new show Million Dollar Beach House follows five Nest Seekers International brokers out for success in the Hamptons real estate market as they navigate high-stakes business while keeping up with their families and loved ones and dealing with interpersonal conflict with one another.

MEET THE BROKERS **Noel Roberts**

From Minnesota, Noel is a recent addition to Nest Seekers and chose to work in the Hamptons because of the great lifestyle and high income-earning potential. He's other realtors and clients, but is a no-nonsense broker who isn't afraid to push buttons.



It might have something to do with our backgrounds. We're all very different and there's different approaches to how we look at real estate. My background is more finance. I was initially consulting and helping real estate developers raise money for projects and working more on the finance/construction end. Brokerage, I sort of backed into. I look at things a little more analytically, a little more black-and-white and more matter-of-factly. I relate well to finance and investment guys and speak the same language, and in some ways have the same personality.

What was it like doing major business while filming?

It was fun, it was nerve-wracking, it was exciting, it was challenging, and I knew going into it that it would be a very challenging but rewarding experience. I got to learn about myself and what I'm really good at, what I can improve on.

How did your relationships with the other brokers affect your time on the show, both positively and negatively?

What's great about the show is you get to see us get to know each other in real time. It's unscripted, it's reality TV. Many times we're going about our business and cameras are just flies on the wall. We're getting to know each other on camera, we're getting to know the clients on camera, so viewers get a real inside look to what it is that we do out here in the Hamptons.

What was it like dealing with clients who may not have been used to being filmed?

That part is challenging. I'm a very private person, and out here in the Hamptons you are dealing with a unique crowd. Some people are eccentric and they're characters and love the camera, others are quite private and would rather not be on camera. But those who have good relationships with us and know we're going to do right by them and we're not out to make a spectacle of anybody, we're just out to capture real



seen as pompous by some of the NEST SEEKERS INTERNATIONAL BROKER NOEL ROBERTS OF "MILLION DOLLAR BEACH HOUSE"

life...it was a good fit. It was supposed to be an uplifting experience for everybody involved, and I believe it was.

What are some behind-the-scenes aspects of creating the show that viewers at home would never expect were going on?

It doesn't feel like a show. It feels more like a documentary. So viewers are going to be transported onto the camera and feel as though they are there, they're going to feel our emotions as they happen, clients' emotions as they happen, so there's not a lot that was hidden. It was all revealed.

What are the challenges associated with selling luxury properties in the Hamptons?

I think, in many ways, the Hamptons is the same as if you're a broker somewhere else, but you're dealing with bigger numbers and bigger assets. But you're still buying and selling based on emotional times, whatever issues might be going on in your life that might affect your motivation to sell or buy. What's great about the Hamptons is that it still has that caché. People want to be here, and, if not permanently, they want to see what the lifestyle's about. So what I try to do more now is show off and highlight some of the lifestyle and what it is to live or have a home here out in the Hamptons.

What is the greatest lesson you've learned as a Hamptons real estate broker?

The greatest lesson I've learned is that I need to be even more meticulous. There's so much history here with properties and people-you need to always be learning. Each location has its own history, its own story. There's always something else you didn't know happened on a block. I've lived in the same neighborhood for four years now and I'm just learning things about people who live here that I didn't know before. Hamptons real estate has really taught me to learn about the history of a place and the people and the things that make it special. It's more than just about the numbers, which is my background. I've learned more about the stories and the people.

What aspects of this market do you think viewers from elsewhere will find particularly surprising?

We definitely capture the aspirational aspects of Hamptons. We capture some ultraluxury homes, but as someone who didn't grow up here, who thought all there was was luxury here, we actually have a large working class. Not everyone is living in \$15-20 million homes. There are a lot of down-to-earth people. You could be in a coffee shop chatting with a fisherman just as well as you see Jimmy Fallon walk in to get some ice cream. It's a wide range of people who call this place home.

How do you build trust with buyers and sellers?

It starts with a relationship. It starts with commonality. Sometimes you have to put the deal or the property to the side and ask, will you see yourself actually enjoying dinner with this person, will you still have a relationship five years down the line?

As a broker in such an exclusive market, what do you think makes the Hamptons so special? And what makes you the perfect broker to work here?

What makes the Hamptons so special is, obviously, the scenery. When I first moved out here it was spring, and as soon as Memorial Day rolled around it opened up. There are some beautiful sunsets, such beautiful art and fashion and the big part of the pull is the history this place has. Of course, there's a proximity to Manhattan. It's very serene. It's the landscape, the people, the places.

What makes me the perfect broker? I'm going to be honest. I don't try to be all things to all people. I don't want to be, necessarily, the biggest broker in the Hamptons. I think my niche has been to sort of work with people who like my style, my strategy, my mindset, the level of attention I might provide to them. I don't mind working with somebody who's not looking to buy or sell today, but months from now. I provide them with market reports until they're ready to pull the trigger. I'm going to be the perfect broker to a select group of people, and I'm okay with that.

Discuss what impact you think being on this show will have on your business and the way potential clients will perceive you.

I hope it has a very great impact on my business. I hope a lot of people relate to me and get to know me. I have sort of been tracking a lot of owners who aren't ready to sell. I'm hoping to be approached by buyers who are looking for off-market opportunities, and I'm hoping over the next few months to do more deals than I've ever done but help a lot of buyers find their Hamptons getaway.

What are you most looking forward to viewers seeing on Million Dollar Beach House?

I have some hidden talents that not a lot of people know about! I can't wait for people to see some of the ping pong stuff we do on the show!

BY LEE MEYER

Watch Million Dollar Beach House exclusively on Netflix.

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- The Vidas Family

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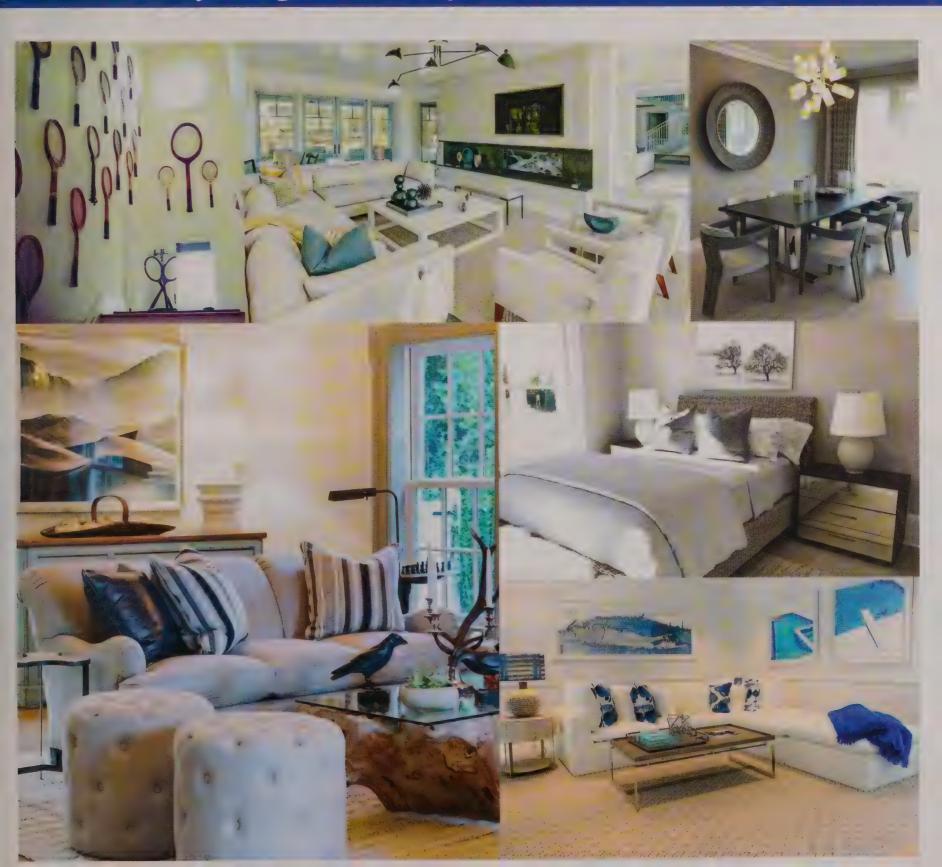
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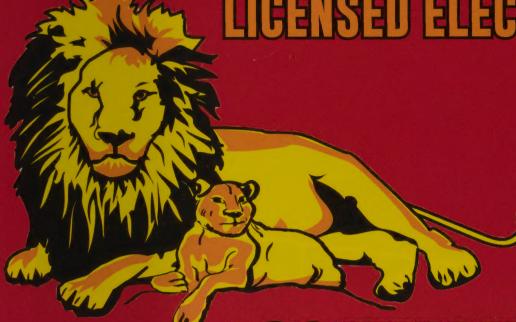


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